### 2013-CY REGISTRATIONS
MANUFACTURER/MODEL/FLEET SEGMENT

#### CAR FLEET vs. TOTAL REGISTRATIONS

<table>
<thead>
<tr>
<th>Manufacturer/Model</th>
<th>FLEET REGISTRATIONS</th>
<th>% Fleet vs. Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>SUBCOMPACT CARS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Commercial</td>
<td>1,530.464</td>
<td>18.26%</td>
</tr>
<tr>
<td>Government</td>
<td>326.911</td>
<td>4.08%</td>
</tr>
<tr>
<td>Rental</td>
<td>1,913.375</td>
<td>23.78%</td>
</tr>
<tr>
<td>Total Fleet</td>
<td>3,770.740</td>
<td>46.82%</td>
</tr>
<tr>
<td>Retail</td>
<td>2,241.224</td>
<td>28.09%</td>
</tr>
<tr>
<td>Total</td>
<td>3,770.740</td>
<td>46.82%</td>
</tr>
<tr>
<td><strong>COMPACT CARS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Commercial</td>
<td>4,471.559</td>
<td>20.91%</td>
</tr>
<tr>
<td>Government</td>
<td>623.778</td>
<td>3.00%</td>
</tr>
<tr>
<td>Retail</td>
<td>4,048.281</td>
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</tr>
<tr>
<td>Total</td>
<td>4,127.126</td>
<td>19.92%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>3,770.740</td>
<td>46.82%</td>
</tr>
</tbody>
</table>

*Top commercial fleet registrations highlighted in light yellow.*

SOURCE: R.L. POLK
<table>
<thead>
<tr>
<th>Manufacturer/Model</th>
<th>Commercial</th>
<th>Government</th>
<th>Rental</th>
<th>Total Fleet</th>
<th>Retail</th>
<th>Total</th>
<th>% Fleet vs. Total</th>
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<tbody>
<tr>
<td><strong>INTERMEDIATE/FULL-SIZE CARS</strong></td>
<td></td>
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<tr>
<td>Buick LaCrosse</td>
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<td>119</td>
<td>6,308</td>
<td>7,333</td>
<td>41,842</td>
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<tr>
<td>Buick Regal</td>
<td>202</td>
<td>2</td>
<td>2,505</td>
<td>2,709</td>
<td>14,962</td>
<td>17,671</td>
<td>15.3%</td>
</tr>
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<td>3,091</td>
<td>—</td>
<td>3,138</td>
<td>79</td>
<td>3,217</td>
<td>97.5%</td>
</tr>
<tr>
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<td>5,233</td>
<td>9,047</td>
<td>86,569</td>
<td>100,849</td>
<td>51,542</td>
<td>152,391</td>
<td>66.2%</td>
</tr>
<tr>
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<td>831</td>
<td>50,902</td>
<td>59,114</td>
<td>139,795</td>
<td>198,099</td>
<td>29.7%</td>
</tr>
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<td>Chrysler 200</td>
<td>2,023</td>
<td>244</td>
<td>51,606</td>
<td>53,873</td>
<td>68,963</td>
<td>122,836</td>
<td>43.9%</td>
</tr>
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<td>Chrysler 300</td>
<td>1,167</td>
<td>98</td>
<td>13,638</td>
<td>14,903</td>
<td>43,318</td>
<td>58,221</td>
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<td>2,121</td>
<td>29,485</td>
<td>32,096</td>
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<td>93,865</td>
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</tr>
<tr>
<td>Dodge Charger</td>
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<td>11,775</td>
<td>29,851</td>
<td>43,036</td>
<td>52,404</td>
<td>95,440</td>
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<tr>
<td>Ford Fusion</td>
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<td>5,762</td>
<td>43,387</td>
<td>88,575</td>
<td>204,633</td>
<td>293,208</td>
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<td>Ford Taurus</td>
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<td>11,576</td>
<td>18,161</td>
<td>42,415</td>
<td>36,426</td>
<td>78,841</td>
<td>53.8%</td>
</tr>
<tr>
<td>Honda Accord</td>
<td>1,761</td>
<td>160</td>
<td>741</td>
<td>2,662</td>
<td>363,154</td>
<td>365,816</td>
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<td>13</td>
<td>22</td>
<td>94</td>
<td>9,993</td>
<td>10,087</td>
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<td>28</td>
<td>4,750</td>
<td>4,884</td>
<td>13,715</td>
<td>18,599</td>
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<td>Hyundai Sonata</td>
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<td>141</td>
<td>38,133</td>
<td>39,690</td>
<td>163,136</td>
<td>202,826</td>
<td>19.6%</td>
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<td>4</td>
<td>951</td>
<td>976</td>
<td>6,705</td>
<td>7,681</td>
<td>12.7%</td>
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<td>KIA Optima</td>
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<td>23</td>
<td>19,375</td>
<td>19,858</td>
<td>135,436</td>
<td>155,294</td>
<td>12.8%</td>
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<td>8</td>
<td>420</td>
<td>600</td>
<td>42,417</td>
<td>43,017</td>
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<td>176</td>
<td>69,864</td>
<td>77,721</td>
<td>239,640</td>
<td>317,361</td>
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<td>Nissan Maxima</td>
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<td>15</td>
<td>12,199</td>
<td>12,734</td>
<td>40,126</td>
<td>52,860</td>
<td>24.1%</td>
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<td>25</td>
<td>4,866</td>
<td>7,780</td>
<td>34,719</td>
<td>42,499</td>
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</tr>
<tr>
<td>Subaru Outback</td>
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<td>32</td>
<td>6,268</td>
<td>9,857</td>
<td>108,294</td>
<td>118,151</td>
<td>8.3%</td>
</tr>
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<td>Suzuki Kizashi</td>
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<td>—</td>
<td>4</td>
<td>61</td>
<td>1,787</td>
<td>1,848</td>
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<td>6,495</td>
<td>7,442</td>
<td>62,770</td>
<td>70,212</td>
<td>10.6%</td>
</tr>
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<td>Toyota Camry</td>
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<td>546</td>
<td>52,941</td>
<td>61,716</td>
<td>343,967</td>
<td>405,683</td>
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</tr>
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<td>3</td>
<td>32</td>
<td>260</td>
<td>15,746</td>
<td>16,006</td>
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<tr>
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<td>9,823</td>
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<td>Acura ILX</td>
<td>118</td>
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<td>10</td>
<td>132</td>
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<td>259</td>
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</tr>
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<td>—</td>
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<td>118</td>
<td>17,833</td>
<td>17,951</td>
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<td>—</td>
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<td>758</td>
<td>861</td>
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<tr>
<td>Audi A4</td>
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<td>5</td>
<td>516</td>
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<td>27,809</td>
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</tr>
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<td>2</td>
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<td>139</td>
<td>11,986</td>
<td>12,125</td>
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<tr>
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<td>—</td>
<td>3</td>
<td>178</td>
<td>5,623</td>
<td>5,801</td>
<td>3.1%</td>
</tr>
<tr>
<td>Audi S5</td>
<td>48</td>
<td>—</td>
<td>2</td>
<td>50</td>
<td>4,683</td>
<td>4,733</td>
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</tr>
<tr>
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<td>19</td>
<td>77</td>
<td>185</td>
<td>12,866</td>
<td>13,051</td>
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</tr>
<tr>
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<td>18</td>
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<td>1,995</td>
<td>74,751</td>
<td>76,746</td>
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<td>114</td>
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</tr>
<tr>
<td>Cadillac ATS</td>
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<td>—</td>
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<td>3,132</td>
<td>34,775</td>
<td>37,907</td>
<td>8.3%</td>
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<tr>
<td>Cadillac CTS</td>
<td>401</td>
<td>2</td>
<td>1,049</td>
<td>1,452</td>
<td>30,848</td>
<td>32,300</td>
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<tr>
<td>Infiniti G37</td>
<td>987</td>
<td>2</td>
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<td>2,268</td>
<td>37,980</td>
<td>40,248</td>
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<tr>
<td>Infiniti Q50</td>
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<td>—</td>
<td>358</td>
<td>664</td>
<td>14,442</td>
<td>15,106</td>
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</tr>
<tr>
<td>Lexus CT200 Hybrid</td>
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<td>4</td>
<td>96</td>
<td>203</td>
<td>14,934</td>
<td>15,137</td>
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</tr>
<tr>
<td>Lexus ES</td>
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<td>20</td>
<td>224</td>
<td>1,013</td>
<td>70,817</td>
<td>71,830</td>
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<tr>
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<td>4</td>
<td>89</td>
<td>338</td>
<td>32,904</td>
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<tr>
<td>Lincoln MKZ</td>
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<td>10</td>
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<td>3,644</td>
<td>28,116</td>
<td>31,760</td>
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</tr>
<tr>
<td>Mercedes-Benz C-Class</td>
<td>1,208</td>
<td>10</td>
<td>3,366</td>
<td>4,584</td>
<td>79,270</td>
<td>83,854</td>
<td>5.5%</td>
</tr>
</tbody>
</table>

*Total includes fleets of 50+ units.*
### CAR FLEET vs. TOTAL REGISTRATIONS

<table>
<thead>
<tr>
<th>Manufacturer/Model</th>
<th>Commercial</th>
<th>Government</th>
<th>Rental</th>
<th>Total Fleet</th>
<th>Retail</th>
<th>Total</th>
<th>% Fleet vs. Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mercedes-Benz CLA-Class</td>
<td>56</td>
<td>3</td>
<td>131</td>
<td>190</td>
<td>13,454</td>
<td>13,644</td>
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<tr>
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<td>86</td>
<td>126</td>
<td>4,459</td>
<td>4,585</td>
<td>2.7%</td>
</tr>
<tr>
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<td>3</td>
<td>1,037</td>
<td>1,216</td>
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<td>29,142</td>
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<tr>
<td>Volvo S60</td>
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<td>3,295</td>
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<td>14.4%</td>
</tr>
<tr>
<td><strong>Entry-Luxury Cars Total</strong></td>
<td><strong>9,716</strong></td>
<td><strong>126</strong></td>
<td><strong>18,039</strong></td>
<td><strong>27,881</strong></td>
<td><strong>624,946</strong></td>
<td><strong>652,827</strong></td>
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<td>2</td>
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<td>4,395</td>
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<td>9</td>
<td>431</td>
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<td>Audi A6</td>
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<td>33</td>
<td>1,575</td>
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<td>70</td>
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<td>126</td>
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<td>106</td>
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<td>1,801</td>
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<tr>
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<td>Infiniti M37</td>
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<td>132</td>
<td>4,955</td>
<td>5,087</td>
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<tr>
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<td>817</td>
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<td>7,345</td>
<td>13.8%</td>
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<td>Jaguar XJ</td>
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<td>38</td>
<td>151</td>
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<tr>
<td>Lexus GS</td>
<td>239</td>
<td>2</td>
<td>16</td>
<td>257</td>
<td>19,462</td>
<td>19,719</td>
<td>13.8%</td>
</tr>
<tr>
<td>Lexus LS</td>
<td>451</td>
<td>11</td>
<td>11</td>
<td>473</td>
<td>10,230</td>
<td>10,703</td>
<td>4.4%</td>
</tr>
<tr>
<td>Lincoln MKS</td>
<td>1,103</td>
<td>9</td>
<td>1,019</td>
<td>2,131</td>
<td>8,664</td>
<td>10,795</td>
<td>19.7%</td>
</tr>
<tr>
<td>Maserati Quattroporte</td>
<td>190</td>
<td>—</td>
<td>11</td>
<td>201</td>
<td>1,206</td>
<td>1,407</td>
<td>14.3%</td>
</tr>
<tr>
<td>Mercedes-Benz CLS-Class</td>
<td>180</td>
<td>2</td>
<td>32</td>
<td>214</td>
<td>7,454</td>
<td>7,668</td>
<td>2.8%</td>
</tr>
<tr>
<td><strong>Prestige Luxury Cars Total</strong></td>
<td><strong>10,050</strong></td>
<td><strong>188</strong></td>
<td><strong>7,239</strong></td>
<td><strong>17,477</strong></td>
<td><strong>293,063</strong></td>
<td><strong>310,540</strong></td>
<td><strong>5.6%</strong></td>
</tr>
</tbody>
</table>

### Total Car & Truck Registrations 2009-2013

Commercial car and truck registrations have been on a steady uptick since 2009, reaching their highest levels in five years. Trucks still make up the majority of commercial vehicle registrations.

Source: R.L. POLK
After a steady decline since 2009, government car and truck registrations increased in 2013 close to 2011 levels, but are still far below the totals from just a few years ago.

Source: R.L. Polk
### LIGHT TRUCK (CLASS 1-2) FLEET vs. TOTAL REGISTRATIONS

<table>
<thead>
<tr>
<th>Manufacturer/Model</th>
<th>Commercial</th>
<th>Government</th>
<th>Rental</th>
<th>Total Fleet</th>
<th>Retail</th>
<th>Total</th>
<th>% Fleet vs. Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>MINIVANS AND MPVs</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Chrysler Town &amp; Country</td>
<td>1,041</td>
<td>40</td>
<td>45,966</td>
<td>47,067</td>
<td>74,955</td>
<td>122,022</td>
<td>38.6%</td>
</tr>
<tr>
<td>Dodge Caravan/Grand Caravan</td>
<td>17,118</td>
<td>8,023</td>
<td>38,971</td>
<td>64,112</td>
<td>60,135</td>
<td>124,247</td>
<td>51.6%</td>
</tr>
<tr>
<td>Honda Odyssey</td>
<td>2,278</td>
<td>141</td>
<td>169</td>
<td>2,588</td>
<td>126,080</td>
<td>128,668</td>
<td>2.0%</td>
</tr>
<tr>
<td>KIA Sedona</td>
<td>256</td>
<td>51</td>
<td>1,471</td>
<td>1,778</td>
<td>5,375</td>
<td>7,533</td>
<td>24.2%</td>
</tr>
<tr>
<td>Nissan Quest</td>
<td>473</td>
<td>17</td>
<td>550</td>
<td>1,040</td>
<td>12,323</td>
<td>13,363</td>
<td>7.8%</td>
</tr>
<tr>
<td>Toyota Sienna</td>
<td>6,672</td>
<td>310</td>
<td>8,798</td>
<td>15,780</td>
<td>102,685</td>
<td>118,465</td>
<td>13.3%</td>
</tr>
<tr>
<td>Volkswagen Routan</td>
<td>225</td>
<td>3</td>
<td>3</td>
<td>231</td>
<td>2,635</td>
<td>2,866</td>
<td>8.1%</td>
</tr>
<tr>
<td><strong>Minivans and MPVs Total</strong></td>
<td><strong>28,063</strong></td>
<td><strong>8,585</strong></td>
<td><strong>95,948</strong></td>
<td><strong>132,596</strong></td>
<td><strong>384,388</strong></td>
<td><strong>516,984</strong></td>
<td><strong>25.6%</strong></td>
</tr>
<tr>
<td><strong>VANS</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<td></td>
</tr>
<tr>
<td>Chevrolet Express</td>
<td>28,926</td>
<td>5,445</td>
<td>11,406</td>
<td>45,777</td>
<td>18,177</td>
<td>64,494</td>
<td>71.0%</td>
</tr>
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<td>Ford Econoline</td>
<td>30,605</td>
<td>5,943</td>
<td>31,601</td>
<td>68,149</td>
<td>18,276</td>
<td>86,425</td>
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</tr>
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<td>Ford Transit Connect Van</td>
<td>19,876</td>
<td>1,482</td>
<td>889</td>
<td>22,247</td>
<td>16,869</td>
<td>39,116</td>
<td>56.9%</td>
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<tr>
<td>Freightliner Sprinter</td>
<td>980</td>
<td>105</td>
<td>99</td>
<td>1,184</td>
<td>1,248</td>
<td>2,432</td>
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<td>GMC Savana</td>
<td>3,654</td>
<td>539</td>
<td>7,216</td>
<td>11,409</td>
<td>5,274</td>
<td>16,683</td>
<td>68.4%</td>
</tr>
<tr>
<td>Mercedes-Benz Sprinter</td>
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<td>474</td>
<td>395</td>
<td>3,457</td>
<td>7,029</td>
<td>10,486</td>
<td>33.0%</td>
</tr>
<tr>
<td>Nissan NV</td>
<td>2,514</td>
<td>100</td>
<td>1,429</td>
<td>4,043</td>
<td>8,258</td>
<td>12,301</td>
<td>32.9%</td>
</tr>
<tr>
<td>Nissan NV200</td>
<td>1,002</td>
<td>27</td>
<td>92</td>
<td>1,121</td>
<td>3,117</td>
<td>4,238</td>
<td>26.5%</td>
</tr>
<tr>
<td>Ram Promaster</td>
<td>322</td>
<td>10</td>
<td>286</td>
<td>618</td>
<td>1,492</td>
<td>2,110</td>
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</tr>
<tr>
<td>Ram Van/Wagon</td>
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<td>598</td>
<td>284</td>
<td>6,201</td>
<td>2,359</td>
<td>8,740</td>
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</tr>
<tr>
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<td><strong>14,723</strong></td>
<td><strong>53,697</strong></td>
<td><strong>164,206</strong></td>
<td><strong>82,819</strong></td>
<td><strong>247,025</strong></td>
<td><strong>66.5%</strong></td>
</tr>
<tr>
<td><strong>VANS AND MPVs TOTAL</strong></td>
<td><strong>123,849</strong></td>
<td><strong>23,308</strong></td>
<td><strong>149,645</strong></td>
<td><strong>296,802</strong></td>
<td><strong>467,207</strong></td>
<td><strong>764,009</strong></td>
<td><strong>38.8%</strong></td>
</tr>
<tr>
<td><strong>COMPACT SUVs</strong></td>
<td></td>
<td></td>
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<td></td>
<td></td>
</tr>
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<td>Buick Encore</td>
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<td>1</td>
<td>1,833</td>
<td>1,929</td>
<td>28,791</td>
<td>30,720</td>
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<td>782</td>
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<td>1,702</td>
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<td>37,025</td>
<td>200,059</td>
<td>237,084</td>
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</tr>
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<td>3,616</td>
<td>30,868</td>
<td>65,918</td>
<td>229,348</td>
<td>295,266</td>
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<td>GMC Terrain</td>
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<td>431</td>
<td>6,225</td>
<td>8,428</td>
<td>91,376</td>
<td>99,804</td>
<td>8.4%</td>
</tr>
<tr>
<td>Honda CR-V</td>
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<td>121</td>
<td>336</td>
<td>1,864</td>
<td>301,686</td>
<td>303,550</td>
<td>0.6%</td>
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<td>Hyundai Tucson</td>
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<td>14</td>
<td>3,758</td>
<td>3,884</td>
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<td>40,818</td>
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<tr>
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<td>22</td>
<td>1,752</td>
<td>2,205</td>
<td>20,538</td>
<td>22,743</td>
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<tr>
<td>Jeep Compass</td>
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<td>140</td>
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<td>11,555</td>
<td>41,143</td>
<td>52,698</td>
<td>21.9%</td>
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<tr>
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<td>13</td>
<td>50</td>
<td>170</td>
<td>7,141</td>
<td>7,311</td>
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<tr>
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<td>668</td>
<td>11,361</td>
<td>15,872</td>
<td>59,183</td>
<td>75,055</td>
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<td>Jeep Wrangler</td>
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<td>272</td>
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<td>151,055</td>
<td>164,542</td>
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<td>32,623</td>
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<td>11</td>
<td>507</td>
<td>636</td>
<td>23,845</td>
<td>24,481</td>
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<tr>
<td>Nissan Juke</td>
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<td>27</td>
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<td>1,978</td>
<td>35,704</td>
<td>37,682</td>
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</tr>
<tr>
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<td>62</td>
<td>12,494</td>
<td>15,469</td>
<td>146,554</td>
<td>162,023</td>
<td>9.5%</td>
</tr>
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<td>20</td>
<td>3,624</td>
<td>3,927</td>
<td>14,084</td>
<td>18,011</td>
<td>21.8%</td>
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<tr>
<td>Subaru Forester</td>
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<td>39</td>
<td>503</td>
<td>2,643</td>
<td>118,896</td>
<td>121,599</td>
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<td>269</td>
<td>443</td>
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<td>52,466</td>
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</tr>
<tr>
<td>Toyota FJ Cruiser</td>
<td>109</td>
<td>8</td>
<td>249</td>
<td>366</td>
<td>12,716</td>
<td>13,082</td>
<td>2.8%</td>
</tr>
<tr>
<td>Toyota RAV4</td>
<td>1,903</td>
<td>119</td>
<td>9,012</td>
<td>11,034</td>
<td>204,032</td>
<td>215,066</td>
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<tr>
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<td>27</td>
<td>4</td>
<td>50</td>
<td>1,100</td>
<td>1,150</td>
<td>4.3%</td>
</tr>
<tr>
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<td>30</td>
<td>1,341</td>
<td>1,823</td>
<td>28,376</td>
<td>30,199</td>
<td>6.0%</td>
</tr>
<tr>
<td><strong>Compact SUVs Total</strong></td>
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<td><strong>244,024</strong></td>
<td><strong>1,909,630</strong></td>
<td><strong>2,153,654</strong></td>
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<tr>
<td><strong>MID-SIZE SUVs</strong></td>
<td></td>
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<td></td>
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</tr>
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<td>Buick Enclave</td>
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<td>18</td>
<td>5,891</td>
<td>6,713</td>
<td>53,691</td>
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</tr>
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</tr>
<tr>
<td>Manufacturer/Model</td>
<td>Commercial</td>
<td>Government</td>
<td>Rental</td>
<td>Total Fleet</td>
<td>Retail</td>
<td>Total</td>
<td>% Fleet vs. Total</td>
</tr>
<tr>
<td>--------------------------</td>
<td>------------</td>
<td>------------</td>
<td>--------</td>
<td>-------------</td>
<td>--------</td>
<td>-------</td>
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</tr>
<tr>
<td>Dodge Durango</td>
<td>1,054</td>
<td>964</td>
<td>6,575</td>
<td>8,593</td>
<td>51,958</td>
<td>60,551</td>
<td>14.2%</td>
</tr>
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<td>382</td>
<td>15,714</td>
<td>19,701</td>
<td>62,823</td>
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<td>105,302</td>
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<td>78,365</td>
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<tr>
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<td>864</td>
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<tr>
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<td>211</td>
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<td>17,138</td>
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<tr>
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<td>8,901</td>
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<td>160,994</td>
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</tr>
<tr>
<td>KIA Sorento</td>
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<td>49</td>
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<td>10,550</td>
<td>95,085</td>
<td>105,635</td>
<td>10.0%</td>
</tr>
<tr>
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<td>3,309</td>
<td>21,706</td>
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</tr>
<tr>
<td>Mitsubishi Outlander</td>
<td>74</td>
<td>7</td>
<td>1,252</td>
<td>1,333</td>
<td>10,582</td>
<td>11,915</td>
<td>11.2%</td>
</tr>
<tr>
<td>Nissan Murano</td>
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<td>15</td>
<td>3,538</td>
<td>4,332</td>
<td>40,404</td>
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</tr>
<tr>
<td>Nissan Pathfinder</td>
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<td>58</td>
<td>8,801</td>
<td>9,727</td>
<td>78,308</td>
<td>88,035</td>
<td>11.0%</td>
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<tr>
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<td>725</td>
<td>44</td>
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<td>3,018</td>
<td>48,079</td>
<td>51,097</td>
<td>9.9%</td>
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<td>1,522</td>
<td>3,735</td>
<td>123,704</td>
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<tr>
<td>Toyota Venza</td>
<td>611</td>
<td>23</td>
<td>2,334</td>
<td>2,968</td>
<td>33,097</td>
<td>36,065</td>
<td>8.2%</td>
</tr>
<tr>
<td><strong>Mid-Size SUVs Total</strong></td>
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<td><strong>142,291</strong></td>
<td><strong>207,302</strong></td>
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<td><strong>2,016,215</strong></td>
<td><strong>10.3%</strong></td>
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<tr>
<td><strong>LARGE SUVS</strong></td>
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<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Chevrolet Suburban</td>
<td>1,499</td>
<td>1,529</td>
<td>20,686</td>
<td>23,714</td>
<td>27,218</td>
<td>50,932</td>
<td>46.6%</td>
</tr>
<tr>
<td>Chevrolet Tahoe</td>
<td>2,666</td>
<td>14,215</td>
<td>21,028</td>
<td>37,909</td>
<td>45,128</td>
<td>83,037</td>
<td>45.7%</td>
</tr>
<tr>
<td>Ford Expedition</td>
<td>1,993</td>
<td>1,921</td>
<td>6,968</td>
<td>10,882</td>
<td>27,220</td>
<td>38,102</td>
<td>28.6%</td>
</tr>
<tr>
<td>GMC Yukon</td>
<td>355</td>
<td>55</td>
<td>5,812</td>
<td>6,222</td>
<td>7,962</td>
<td>14,184</td>
<td>43.9%</td>
</tr>
<tr>
<td>GMC Yukon Denali</td>
<td>587</td>
<td>13</td>
<td>399</td>
<td>999</td>
<td>13,023</td>
<td>14,022</td>
<td>7.1%</td>
</tr>
<tr>
<td>GMC Yukon Denali XL</td>
<td>554</td>
<td>6</td>
<td>140</td>
<td>700</td>
<td>10,977</td>
<td>11,677</td>
<td>6.0%</td>
</tr>
<tr>
<td>GMC Yukon XL</td>
<td>245</td>
<td>77</td>
<td>14,348</td>
<td>14,670</td>
<td>4,911</td>
<td>19,581</td>
<td>74.9%</td>
</tr>
<tr>
<td>Nissan Armada</td>
<td>177</td>
<td>7</td>
<td>1,368</td>
<td>1,552</td>
<td>13,288</td>
<td>14,840</td>
<td>10.5%</td>
</tr>
<tr>
<td>Toyota Sequoia</td>
<td>389</td>
<td>7</td>
<td>787</td>
<td>1,183</td>
<td>12,420</td>
<td>13,603</td>
<td>8.7%</td>
</tr>
<tr>
<td><strong>Large SUVs Total</strong></td>
<td><strong>8,465</strong></td>
<td><strong>17,830</strong></td>
<td><strong>71,536</strong></td>
<td><strong>97,381</strong></td>
<td><strong>162,147</strong></td>
<td><strong>259,978</strong></td>
<td><strong>37.6%</strong></td>
</tr>
<tr>
<td><strong>LUXURY SUVS</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Acura MDX</td>
<td>581</td>
<td>6</td>
<td>20</td>
<td>607</td>
<td>51,940</td>
<td>52,547</td>
<td>1.2%</td>
</tr>
<tr>
<td>Acura RDX</td>
<td>241</td>
<td>5</td>
<td>11</td>
<td>257</td>
<td>44,399</td>
<td>44,656</td>
<td>0.6%</td>
</tr>
<tr>
<td>Audi Q5</td>
<td>1,387</td>
<td>32</td>
<td>185</td>
<td>1,604</td>
<td>37,637</td>
<td>39,241</td>
<td>4.1%</td>
</tr>
<tr>
<td>Audi Q7</td>
<td>778</td>
<td>10</td>
<td>27</td>
<td>815</td>
<td>14,781</td>
<td>15,596</td>
<td>5.2%</td>
</tr>
<tr>
<td>BMW X1</td>
<td>262</td>
<td>7</td>
<td>103</td>
<td>372</td>
<td>23,211</td>
<td>23,583</td>
<td>1.6%</td>
</tr>
<tr>
<td>BMW X3</td>
<td>304</td>
<td>61</td>
<td>181</td>
<td>546</td>
<td>29,589</td>
<td>30,135</td>
<td>1.8%</td>
</tr>
<tr>
<td>BMW X5</td>
<td>839</td>
<td>53</td>
<td>395</td>
<td>1,287</td>
<td>39,813</td>
<td>41,100</td>
<td>3.1%</td>
</tr>
<tr>
<td>BMW X6</td>
<td>133</td>
<td>5</td>
<td>10</td>
<td>148</td>
<td>5,336</td>
<td>5,484</td>
<td>2.7%</td>
</tr>
<tr>
<td>Cadillac Escalade</td>
<td>608</td>
<td>2</td>
<td>1,110</td>
<td>1,720</td>
<td>10,831</td>
<td>12,551</td>
<td>13.7%</td>
</tr>
<tr>
<td>Cadillac Escalade ESV</td>
<td>532</td>
<td>17</td>
<td>484</td>
<td>1,033</td>
<td>6,929</td>
<td>7,962</td>
<td>13.0%</td>
</tr>
<tr>
<td>Cadillac Escalade EXT</td>
<td>102</td>
<td>—</td>
<td>3</td>
<td>105</td>
<td>1,888</td>
<td>1,993</td>
<td>5.3%</td>
</tr>
<tr>
<td>Cadillac SRX</td>
<td>676</td>
<td>8</td>
<td>2,712</td>
<td>3,396</td>
<td>52,105</td>
<td>55,501</td>
<td>6.1%</td>
</tr>
<tr>
<td>Infiniti FX37</td>
<td>36</td>
<td>2</td>
<td>749</td>
<td>787</td>
<td>3,455</td>
<td>4,242</td>
<td>18.6%</td>
</tr>
<tr>
<td>Infiniti JX35</td>
<td>304</td>
<td>4</td>
<td>1,202</td>
<td>1,510</td>
<td>20,066</td>
<td>21,576</td>
<td>7.0%</td>
</tr>
<tr>
<td>Infiniti QX56</td>
<td>191</td>
<td>6</td>
<td>517</td>
<td>714</td>
<td>8,321</td>
<td>9,035</td>
<td>7.9%</td>
</tr>
<tr>
<td>Infiniti QX60</td>
<td>128</td>
<td>4</td>
<td>482</td>
<td>614</td>
<td>8,784</td>
<td>9,398</td>
<td>6.5%</td>
</tr>
<tr>
<td>Infiniti QX70</td>
<td>24</td>
<td>—</td>
<td>423</td>
<td>447</td>
<td>1,540</td>
<td>1,987</td>
<td>22.5%</td>
</tr>
<tr>
<td>Infiniti QX80</td>
<td>97</td>
<td>1</td>
<td>286</td>
<td>384</td>
<td>4,003</td>
<td>4,387</td>
<td>8.8%</td>
</tr>
<tr>
<td>Land Rover Evoque</td>
<td>166</td>
<td>7</td>
<td>99</td>
<td>272</td>
<td>10,655</td>
<td>10,927</td>
<td>2.5%</td>
</tr>
</tbody>
</table>
After the OEM voluntary Chapter 11 bankruptcies in 2009, rental car and truck registrations had mostly increased between 2010 and 2012, decreasing slightly in 2013 below 2011 totals.

SOURCE: R.L. POLK

### Table: Light-Truck (Class 1-2) Fleet vs. Total Registrations

<table>
<thead>
<tr>
<th>Manufacturer/Model</th>
<th>Commercial</th>
<th>Government</th>
<th>Rental</th>
<th>Total</th>
<th>% Fleet vs. Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Land Rover LR2</td>
<td>181</td>
<td>—</td>
<td>148</td>
<td>329</td>
<td>9.8%</td>
</tr>
<tr>
<td>Land Rover LR4</td>
<td>200</td>
<td>—</td>
<td>21</td>
<td>221</td>
<td>3.0%</td>
</tr>
<tr>
<td>Land Rover Range Rover</td>
<td>473</td>
<td>15</td>
<td>8</td>
<td>496</td>
<td>4.1%</td>
</tr>
<tr>
<td>Land Rover Range Rover Sport</td>
<td>389</td>
<td>4</td>
<td>62</td>
<td>455</td>
<td>9.8%</td>
</tr>
<tr>
<td>Lexus GX</td>
<td>235</td>
<td>5</td>
<td>13</td>
<td>253</td>
<td>2.1%</td>
</tr>
<tr>
<td>Lexus LX</td>
<td>259</td>
<td>11</td>
<td>44</td>
<td>314</td>
<td>7.4%</td>
</tr>
<tr>
<td>Lexus RX</td>
<td>1,038</td>
<td>18</td>
<td>371</td>
<td>1,427</td>
<td>1.4%</td>
</tr>
<tr>
<td>Lincoln MKT</td>
<td>1,107</td>
<td>18</td>
<td>544</td>
<td>1,669</td>
<td>28.8%</td>
</tr>
<tr>
<td>Lincoln MKX</td>
<td>349</td>
<td>5</td>
<td>1,153</td>
<td>1,507</td>
<td>6.3%</td>
</tr>
<tr>
<td>Lincoln Navigator</td>
<td>661</td>
<td>4</td>
<td>1,237</td>
<td>1,902</td>
<td>22.5%</td>
</tr>
<tr>
<td>Mercedes-Benz G-Class</td>
<td>93</td>
<td>3</td>
<td>19</td>
<td>115</td>
<td>4.6%</td>
</tr>
<tr>
<td>Mercedes-Benz GL-Class</td>
<td>738</td>
<td>13</td>
<td>1,094</td>
<td>1,845</td>
<td>6.2%</td>
</tr>
<tr>
<td>Mercedes-Benz GLK</td>
<td>439</td>
<td>9</td>
<td>1,362</td>
<td>1,810</td>
<td>5.8%</td>
</tr>
<tr>
<td>Mercedes-Benz ML-Series</td>
<td>807</td>
<td>37</td>
<td>258</td>
<td>1,102</td>
<td>2.8%</td>
</tr>
<tr>
<td>MINI Countryman</td>
<td>122</td>
<td>8</td>
<td>199</td>
<td>329</td>
<td>1.6%</td>
</tr>
<tr>
<td>MINI Paceman</td>
<td>24</td>
<td>3</td>
<td>25</td>
<td>52</td>
<td>2.3%</td>
</tr>
<tr>
<td>Porsche Cayenne</td>
<td>475</td>
<td>4</td>
<td>86</td>
<td>565</td>
<td>3.1%</td>
</tr>
<tr>
<td>Toyota Land Cruiser</td>
<td>211</td>
<td>3</td>
<td>45</td>
<td>259</td>
<td>9.4%</td>
</tr>
<tr>
<td>Volkswagen Toureg</td>
<td>200</td>
<td>2</td>
<td>943</td>
<td>1,145</td>
<td>13.5%</td>
</tr>
<tr>
<td>Volvo XC60</td>
<td>285</td>
<td>11</td>
<td>1,945</td>
<td>2,241</td>
<td>11.5%</td>
</tr>
<tr>
<td>Volvo XC90</td>
<td>193</td>
<td>9</td>
<td>332</td>
<td>534</td>
<td>7.1%</td>
</tr>
<tr>
<td>Luxury SUVs Total</td>
<td>15,868</td>
<td>412</td>
<td>18,998</td>
<td>35,188</td>
<td>4.6%</td>
</tr>
<tr>
<td>SUVs Total</td>
<td>134,689</td>
<td>46,609</td>
<td>403,047</td>
<td>584,345</td>
<td>11.2%</td>
</tr>
<tr>
<td>Cars Total</td>
<td>181,113</td>
<td>56,818</td>
<td>982,601</td>
<td>1,220,532</td>
<td>16.2%</td>
</tr>
<tr>
<td>Light Trucks Total</td>
<td>450,877</td>
<td>113,209</td>
<td>632,820</td>
<td>1,206,906</td>
<td>15.3%</td>
</tr>
<tr>
<td>Cars/Light Trucks Total</td>
<td>641,990</td>
<td>170,027</td>
<td>1,615,421</td>
<td>2,427,438</td>
<td>15.7%</td>
</tr>
</tbody>
</table>

SOURCE: R.L. POLK

### Graph: Total Car & Truck Registrations 2009-2013

After the OEM voluntary Chapter 11 bankruptcies in 2009, rental car and truck registrations had mostly increased between 2010 and 2012, decreasing slightly in 2013 below 2011 totals.

SOURCE: R.L. POLK