CARS IN SERVICE (AS OF 1/1/12)

| BASED ON 5+ UNITS PURCHASED ANNUALLY OR 15+ UNITS IN OPERATION |  |  |  |
| :--- | :---: | :---: | :---: |
| TYPE OF FLEET | LEASED OR MANAGED | COMPANY OWNED | TOTAL |
| Commercial (including utility) | 426,100 | 408,600 | 834,700 |
| Government | - | $1,240,000$ | $1,240,000$ |
| Police | 10,200 | 398,000 | 408,200 |
| Taxi | 6,400 | 142,000 | 148,400 |
| Rental | - | $\mathbf{1 , 7 4 5 , 0 0 0}$ | $\mathbf{1 , 7 4 5 , 0 0 0}$ |
| Fleet Total (15 or more) | $\mathbf{4 4 2 , 7 0 0}$ | $\mathbf{3 , 9 3 3 , 6 0 0}$ | $\mathbf{4 , 3 7 6 , 3 0 0}$ |
| AII Fleets with 5-14 cars | $\mathbf{4 6 2 , 0 0 0}$ | $\mathbf{6 4 5 , 9 0 0}$ | $\mathbf{1 , 1 0 7 , 9 0 0}$ |
| CAR INDUSTRY TOTAL | $\mathbf{9 0 4 , 7 0 0}$ | $\mathbf{4 , 5 7 9 , 5 0 0}$ | $\mathbf{5 , 4 8 4 , 2 0 0}$ |

CLASS 1-5 TRUCKS IN SERVICE (AS OF 1/1/12)

| BASED ON 5+ UNITS PURCHASED ANNUALLY OR 15+ UNITS IN OPERATION |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| TYPE OF FLEET | LEASED OR MANAGED | COMPANY OWNED | TOTAL | TOTAL CARS/ <br> TRUCKS |
| Commercial (including utility) | 896,200 | $1,340,600$ | $2,236,800$ | $3,071,500$ |
| Government | - | $1,512,000$ | $1,512,000$ | $2,752,000$ |
| Police | 4,700 | 57,300 | 62,000 | 470,200 |
| Rental (including vans \& SUVs) | - | 417,000 | 417,000 | $2,162,000$ |
| Fleet Total (15 or more) | $\mathbf{9 0 0 , 9 0 0}$ | $\mathbf{3 , 3 2 6 , 9 0 0}$ | $\mathbf{4 , 2 2 7 , 8 0 0}$ | $\mathbf{8 , 6 0 4 , 1 0 0}$ |
| AII Fleets with 5-14 vehicles | $\mathbf{5 9 2 , 0 0 0}$ | $\mathbf{1 , 4 7 2 , 9 0 0}$ | $\mathbf{2 , 0 6 4 , 9 0 0}$ | $\mathbf{3 , 1 7 2 , 8 0 0}$ |
| TRUCK INDUSTRY TOTAL | $\mathbf{1 , 4 9 2 , 9 0 0}$ | $\mathbf{4 , 7 9 9 , 8 0 0}$ | $\mathbf{6 , 2 9 2 , 7 0 0}$ | $\mathbf{1 1 , 7 7 6 , 9 0 0}$ |
| INDUSTRY CAR/TRUCK TOTAL | $\mathbf{2 , 3 9 7 , 6 0 0}$ | $\mathbf{9 , 3 9 7 , 3 0 0}$ | $\mathbf{1 1 , 7 7 6 , 9 0 0}$ |  |

