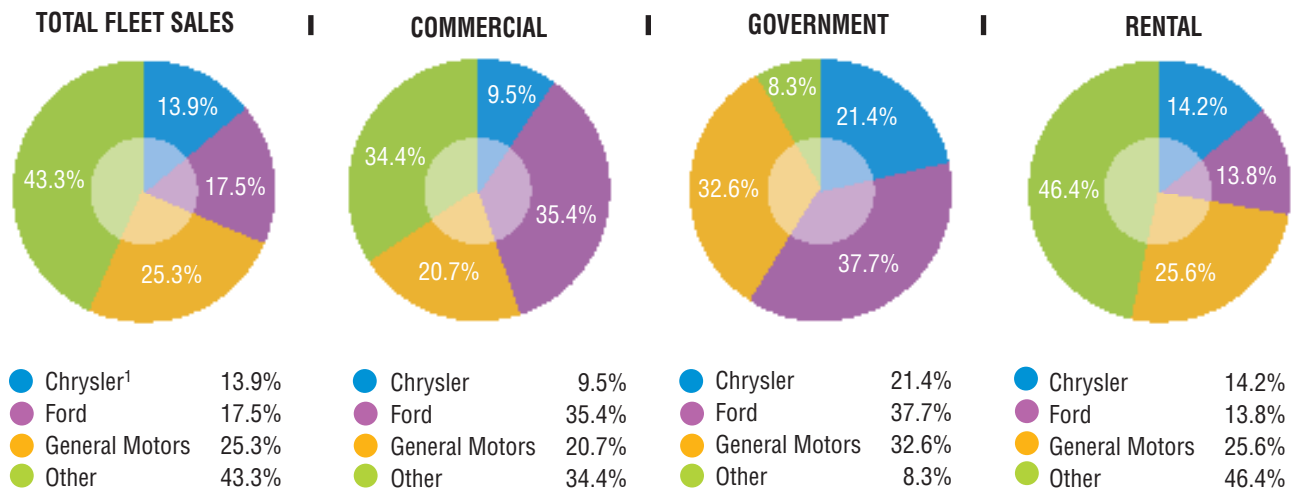


{ 2012-CY REGISTRATIONS }

CAR FLEET VS. TOTAL REGISTRATIONS

Manufacturer/Division	FLEET REGISTRATIONS				Retail	Total	% Fleet vs. Total*
	Commercial	Government	Rental	Total Fleet			
Acura	274	6	160	440	41,769	42,209	1.0%
Audi	1,114	35	5,196	6,345	105,853	112,198	5.7%
Bentley	37	2	22	61	1,951	2,012	3.0%
BMW	1,871	75	3,193	5,139	152,242	157,381	3.3%
Buick	1,181	108	11,486	12,775	105,340	118,115	10.8%
Cadillac	803	27	4,674	5,504	62,135	67,639	8.1%
Chevrolet	32,320	17,320	264,087	313,727	528,124	841,851	37.3%
Chrysler	3,329	420	70,747	74,496	118,815	193,311	38.5%
Dodge	12,302	11,024	79,348	102,674	158,043	260,717	39.4%
Fiat	125	10	5,089	5,224	37,750	42,974	12.2%
Ford	58,162	20,225	146,778	225,165	505,106	730,271	30.8%
GEM	208	128	9	345	348	693	49.8%
Honda	3,297	708	12,741	16,746	679,175	695,921	2.4%
Hyundai	3,243	580	51,057	54,880	469,988	524,868	10.5%
Infiniti	2,163	15	4,383	6,561	64,515	71,076	9.2%
Jaguar	151	0	384	535	8,648	9,183	5.8%
KIA	658	32	28,980	29,670	235,369	265,039	11.2%
Lexus	1,085	36	566	1,687	114,457	116,144	1.5%
Lincoln	758	36	3,308	4,102	36,951	41,053	10.0%
Mazda	662	61	50,208	50,931	134,879	185,810	27.4%
Mercedes-Benz	1,803	104	5,569	7,476	157,117	164,593	4.5%
MINI	196	22	1,802	2,020	56,742	58,762	3.4%
Mitsubishi	123	50	6,933	7,106	6,712	13,818	51.4%
Nissan	14,599	578	125,712	140,889	442,324	583,213	24.2%
Porsche	190	6	223	419	14,214	14,633	2.9%
Saab	8	1	44	53	1,185	1,238	4.3%
Scion	146	13	291	450	51,451	51,901	0.9%
smartcar	1,501	35	37	1,573	8,073	9,646	16.3%
Subaru	4,265	75	11,032	15,372	228,076	243,448	6.3%
Suzuki	137	13	1,498	1,648	16,713	18,361	9.0%
Toyota	15,450	1,730	144,128	161,308	821,154	982,462	16.4%
Volkswagen	3,502	141	49,305	52,948	306,805	359,753	14.7%
Volvo	457	8	3,712	4,177	28,159	32,336	12.9%
Cars Total	166,120	53,624	1,092,702	1,312,446	5,700,183	7,012,629	18.7%

SHARE OF PASSENGER CAR FLEET SALES BY MANUFACTURER*



* Numbers rounded to the nearest tenth.

¹ Includes Fiat 500

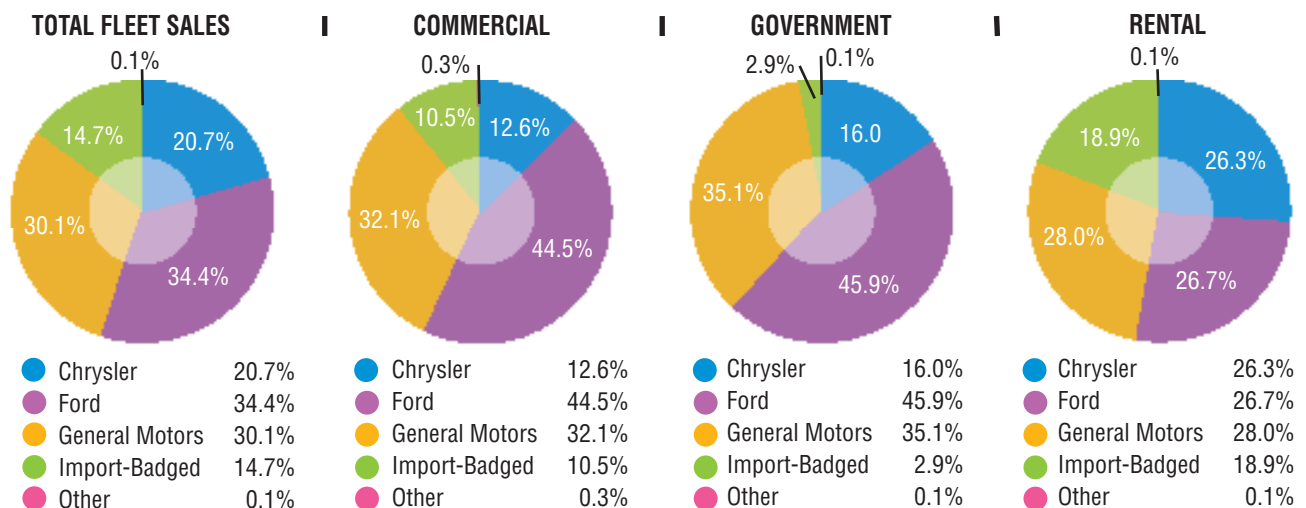
SOURCE: R.L. POLK

[2012-CY REGISTRATIONS]

LIGHT-TRUCK (CLASS 1-2) FLEET VS. TOTAL REGISTRATIONS

Manufacturer/Division	FLEET REGISTRATIONS				Retail	Total	% Fleet vs. Total*
	Commercial	Government	Rental	Total Fleet			
Acura	492	24	170	686	76,129	76,815	0.9%
Audi	486	59	1,901	2,446	38,772	41,218	5.9%
Azure	49	17	1	67	14	81	82.7%
BMW	1,450	96	2,065	3,611	76,135	79,746	4.5%
Buick	412	16	5,732	6,160	49,215	55,375	11.1%
Cadillac	1,034	20	4,219	5,273	73,605	78,878	6.7%
Chevrolet	116,539	32,869	147,043	296,451	728,472	1,024,923	28.9%
Chrysler	558	34	38,672	39,264	71,347	110,611	35.5%
Dodge	22,706	8,940	86,904	118,550	151,603	270,153	43.9%
Ford	190,903	47,979	188,880	427,762	982,510	1,410,272	30.3%
Freightliner	1,185	157	443	1,785	1,983	3,768	47.4%
GMC	20,621	3,832	44,932	69,385	339,867	409,252	17.0%
Honda	3,480	339	899	4,718	546,167	550,885	0.9%
Hyundai	446	38	13,647	14,131	111,613	125,744	11.2%
Infiniti	417	12	3,431	3,860	40,875	44,735	8.6%
Jeep	8,446	2,325	43,781	54,552	418,969	473,521	11.5%
KIA	976	111	27,201	28,288	259,324	287,612	9.8%
Land Rover	827	21	419	1,267	40,723	41,990	3.0%
Lexus	1,328	51	581	1,960	102,497	104,457	1.9%
Lincoln	1,142	7	3,282	4,431	33,923	38,354	11.6%
Mazda	230	47	2,060	2,337	74,851	77,188	3.0%
Mercedes-Benz	7,407	225	2,768	10,400	98,353	108,753	9.6%
Mitsubishi	125	38	52	215	24,890	25,105	0.9%
Nissan	8,818	517	32,596	41,931	369,472	411,403	10.2%
Porsche	310	8	166	484	13,710	14,194	3.4%
Ram	22,534	5,467	19,762	47,763	242,851	290,614	16.4%
Scion	403	10	223	636	18,826	19,462	3.3%
Subaru	1,067	34	4,497	5,598	70,000	75,598	7.4%
Suzuki	132	-	644	776	3,967	4,743	16.4%
Toyota	15,936	1,282	36,107	53,325	706,836	760,161	7.0%
Volkswagen	484	74	3,463	4,021	41,750	45,771	8.8%
Volvo	429	36	2,793	3,258	29,944	33,202	9.8%
Trucks Total	431,372	104,685	719,334	1,255,391	5,839,193	7,094,584	17.7%

SHARE OF TRUCK (CLASS 1-2) FLEET SALES BY MANUFACTURER*



*Numbers rounded to the nearest tenth.

SOURCE: R.L. POLK