

CARS IN SERVICE (AS OF JAN. 1, 2013)

BASED ON 5+ UNITS PURCHASED ANNUALLY OR 15+ UNITS IN OPERATION			
TYPE OF FLEET	LEASED OR MANAGED	COMPANY OWNED	TOTAL
Commercial (including utility)	429,360	298,370	727,730
Government	5,000	1,285,000	1,290,000
Police	11,000	405,000	416,000
Taxi	6,600	148,000	154,600
Rental	—	1,850,000	1,850,000
Fleet Total (15 or more)	451,960	3,986,370	4,438,330
All Fleets with 5-14 cars	408,750	565,890	974,640
CAR INDUSTRY TOTAL	860,710	4,552,260	5,412,970

CLASS 1-5 TRUCKS IN SERVICE (AS OF JAN. 1, 2013)

BASED ON 5+ UNITS PURCHASED ANNUALLY OR 15+ UNITS IN OPERATION				
TYPE OF FLEET	LEASED OR MANAGED	COMPANY OWNED	TOTAL	TOTAL CARS/ TRUCKS
Commercial (including utility)	874,760	1,312,130	2,186,890	2,914,620
Government	10,000	1,550,000	1,560,000	2,850,000
Police	5,100	61,400	66,500	482,500
Rental (including vans & SUVs)	—	465,000	465,000	2,315,000
Fleet Total (15 or more)	889,860	3,388,530	4,278,390	8,716,720
All Fleets with 5-14 vehicles	596,000	1,457,000	2,053,000	3,027,640
TRUCK INDUSTRY TOTAL	1,485,860	4,845,530	6,331,390	—
INDUSTRY CAR/TRUCK TOTAL	2,346,570	9,397,790	—	11,744,360

*Merchants does buybacks/leaseback