

{ 2012-CY REGISTRATIONS }

MANUFACTURER/MODEL/FLEET SEGMENT

CAR FLEET vs. TOTAL REGISTRATIONS

Manufacturer/Model	FLEET REGISTRATIONS				Retail	Total	% Fleet vs. Total
	Commercial	Government	Rental	Total Fleet			
SUBCOMPACT CARS							
Chevrolet Sonic	1,826	119	11,473	13,418	66,881	80,299	16.7%
Chevrolet Spark	28	0	2,728	2,756	8,856	11,612	23.7%
Fiat 500	125	10	5,089	5,224	37,750	42,974	12.2%
Ford Fiesta	867	102	9,745	10,714	45,968	56,682	18.9%
Honda Fit	191	13	165	369	48,761	49,130	0.8%
Hyundai Accent	283	11	7,889	8,183	52,721	60,904	13.4%
KIA Rio	163	1	4,054	4,218	35,804	40,022	10.5%
Mazda2	107	4	8,103	8,214	9,812	18,026	45.6%
MINI Clubman	20	2	274	296	5,042	5,338	5.5%
MINI Countryman	69	9	354	432	19,818	20,250	2.1%
MINI Cooper	107	11	1,174	1,292	31,882	33,174	3.9%
Nissan Versa	5,248	287	27,876	33,411	78,072	111,483	30.0%
Scion iQ	101	11	258	370	18,391	18,761	2.0%
smartcar fortwo	1,368	35	36	1,439	8,071	9,510	15.1%
Toyota Yaris	347	9	16,268	16,624	14,070	30,694	54.2%
Subcompact Cars Total	10,850	624	95,486	106,960	481,899	588,859	18.2%
COMPACT CARS							
Buick Verano	111	4	1,625	1,740	36,050	37,790	4.6%
Chevrolet Cruze	2,233	416	58,487	61,136	174,108	235,244	26.0%
Dodge Caliber	75	6	43	124	10,322	10,446	1.2%
Dodge Dart	88	10	3,668	3,766	19,675	23,441	16.1%
Ford Focus	10,873	4,725	48,069	63,667	183,185	246,852	25.8%
Honda Civic	958	106	8,263	9,327	296,069	305,396	3.1%
Honda Civic Natural Gas	351	190	8	549	1,362	1,911	28.7%
Hyundai Elantra Sedan	1,270	404	19,260	20,934	146,970	167,904	12.5%
Hyundai Elantra Touring	59	11	41	111	10,332	10,443	1.1%
KIA Forte	290	8	7,650	7,948	66,756	74,704	10.6%
Mazda3	301	35	22,495	22,831	98,921	121,752	18.8%
Mazda5	95	12	3,445	3,552	11,029	14,581	24.4%
Nissan Sentra	1,246	20	17,349	18,615	87,079	105,694	17.6%
Subaru Impreza	217	21	1,455	1,693	79,493	81,186	2.1%
Suzuki SX4	122	12	1,196	1,330	11,419	12,749	10.4%
Toyota Corolla	4,491	206	59,578	64,275	222,429	286,704	22.4%
Volkswagen Beetle	146	6	3,074	3,226	24,002	27,228	11.8%
Volkswagen Golf	73	14	1,362	1,449	22,305	23,754	6.1%
Volkswagen GTI	40	7	17	64	15,582	15,646	0.4%
Volkswagen Jetta	1,380	48	24,273	25,701	137,611	163,312	15.7%
Compact Cars Total	24,419	6,261	281,358	312,038	1,654,699	1,966,737	15.9%
INTERMEDIATE/FULL-SIZE CARS							
Buick LaCrosse	883	89	7,437	8,409	47,347	55,756	15.1%
Buick Regal	187	15	2,424	2,626	21,943	24,569	10.7%
Chevrolet Caprice	2,922	2,896	3	5,821	362	6,183	94.1%
Chevrolet Impala	13,356	8,365	115,880	137,601	38,104	175,705	78.3%
Chevrolet Malibu	10,579	5,176	63,403	79,158	133,069	212,227	37.3%
Chrysler 200	2,428	305	44,019	46,752	78,012	124,764	37.5%
Chrysler 300	901	115	26,728	27,744	40,803	68,547	40.5%
Dodge Avenger	1,067	872	53,304	55,243	40,714	95,957	57.6%
Dodge Charger	10,963	10,109	19,311	40,383	48,055	88,438	45.7%
Ford Crown Victoria	2,774	2,600	10	5,384	1,039	6,423	83.8%
Ford Fusion	23,715	3,605	46,197	73,517	157,074	230,591	31.9%

SOURCE: R.L. POLK

(2012-CY REGISTRATIONS)

MANUFACTURER/MODEL/FLEET SEGMENT

CAR FLEET vs. TOTAL REGISTRATIONS

Manufacturer/Model	FLEET REGISTRATIONS				Retail	Total	% Fleet vs. Total
	Commercial	Government	Rental	Total Fleet			
Ford Taurus	16,125	7,871	20,534	44,530	36,167	80,697	55.2%
Honda Accord	1,397	123	3,840	5,360	321,090	326,450	1.6%
Hyundai Sonata	1,198	45	19,442	20,685	188,258	208,943	9.9%
KIA Optima	189	18	16,380	16,587	124,200	140,787	11.8%
Mazda6	159	10	16,165	16,334	15,117	31,451	51.9%
Mitsubishi Galant	56	7	6,929	6,992	6,236	13,228	52.9%
Nissan Altima	7,205	117	69,011	76,333	221,437	297,770	25.6%
Nissan Maxima	696	45	11,371	12,112	46,356	58,468	20.7%
Subaru Legacy	1,851	9	4,968	6,828	39,735	46,563	14.7%
Subaru Outback	2,197	45	4,609	6,851	108,848	115,699	5.9%
Suzuki Kizashi	15	1	302	318	5,294	5,612	5.7%
Toyota Avalon	352	42	5,097	5,491	22,882	28,373	19.4%
Toyota Camry	4,155	281	52,768	57,204	298,996	356,200	16.1%
Volkswagen CC	115	9	2,008	2,132	19,122	21,254	10.0%
Volkswagen Passat	1,748	57	18,571	20,376	88,183	108,559	18.8%
Intermediate/Full-Size Cars Total	107,233	42,827	630,711	780,771	2,148,443	2,929,214	26.7%
ENTRY-LUXURY CARS							
Acura LLX	70	1	52	123	9,552	9,675	1.3%
Acura TL	204	5	108	317	32,217	32,534	1.0%
Acura TSX	119	3	91	213	27,294	27,507	0.8%
Audi A3	202	2	763	967	6,021	6,988	13.8%
Audi A4	188	6	2,447	2,641	26,531	29,172	9.1%
BMW 328	871	17	1,634	2,522	68,452	70,974	3.6%
BMW 335	103	3	24	130	15,980	16,110	0.8%
BMW X1	51	2	40	93	6,968	7,061	1.3%
Cadillac ATS	35	3	1,278	1,316	5,092	6,408	20.5%
Hyundai Veloster	20	3	112	135	34,464	34,599	0.4%
Infiniti EX	65	0	5	70	3,370	3,440	2.0%
Infiniti G25	446	0	16	462	7,149	7,611	6.1%
Infiniti G37	1,530	2	3,466	4,998	46,906	51,904	9.6%
Lexus IS	191	2	120	313	25,572	25,885	1.2%
Lincoln MKZ	108	2	1,748	1,858	19,969	21,827	8.5%
Mercedes-Benz C-Class	804	38	4,373	5,215	69,981	75,196	6.9%
Saab 9-3	8	1	44	53	1,185	1,238	4.3%
Volvo C30	3	0	83	86	2,683	2,769	3.1%
Volvo C70	15	0	792	807	3,491	4,298	18.8%
Volvo S60	401	5	2,180	2,586	19,475	22,061	11.7%
Entry-Luxury Cars Total	5,434	95	19,376	24,905	432,352	457,257	5.4%
PRESTIGE LUXURY CARS							
Audi A6	300	18	1,159	1,477	16,643	18,120	8.2%
Audi A7	92	2	223	317	7,911	8,228	3.9%
Audi A8	140	2	361	503	5,049	5,552	9.1%
Bentley Continental	37	2	22	61	1,951	2,012	3.0%
BMW 528	240	10	1,287	1,537	18,674	20,211	7.6%
BMW 535	292	17	40	349	24,684	25,033	1.4%
BMW 550	59	2	12	73	5,227	5,300	1.4%
BMW 740	44	7	51	102	2,217	2,319	4.4%
BMW 750	119	13	16	148	3,781	3,929	3.8%
BMW Alpina B7	87	4	11	102	3,702	3,804	2.7%
Cadillac CTS	245	7	2,860	3,112	43,047	46,159	6.7%
Cadillac DTS	203	5	13	221	569	790	28.0%

SOURCE: R.L. POLK

● Total includes fleets of 50+ units.

{ 2012-CY REGISTRATIONS }

MANUFACTURER/MODEL/FLEET SEGMENT

CAR FLEET vs. TOTAL REGISTRATIONS

Manufacturer/Model	FLEET REGISTRATIONS				Retail	Total	% Fleet vs. Total
	Commercial	Government	Rental	Total Fleet			
Cadillac XTS	320	12	523	855	13,427	14,282	6.0%
Hyundai Equus	46	7	7	60	3,567	3,627	1.7%
Hyundai Genesis Sedan	115	35	3,876	4,026	17,779	21,805	18.5%
Infiniti M37	122	13	896	1,031	7,090	8,121	12.7%
Jaguar XF	92	0	323	415	4,250	4,665	8.9%
Jaguar XJ	59	0	61	120	4,398	4,518	2.7%
Lexus ES	414	15	256	685	44,880	45,565	1.5%
Lexus GS	200	6	56	262	19,940	20,202	1.3%
Lexus LS	152	10	32	194	7,896	8,090	2.4%
Lincoln MKS	177	20	1,515	1,712	10,154	11,866	14.4%
Lincoln Town Car	417	9	20	446	833	1,279	34.9%
Mercedes-Benz CLS-Class	94	6	28	128	7,895	8,023	1.6%
Mercedes-Benz E-Class	480	36	1,069	1,585	63,261	64,846	2.4%
Mercedes-Benz S-Class	348	24	78	450	11,334	11,784	3.8%
Porsche Panamera	109	5	182	296	6,198	6,494	4.6%
Volvo S80	38	3	657	698	2,510	3,208	21.8%
Prestige Luxury Cars Total	5,041	290	15,634	20,965	358,867	379,832	5.5%
SPORT/SPECIALTY CARS							
Audi A5	44	2	33	79	11,617	11,696	0.7%
Audi S4	29	0	119	148	4,787	4,935	3.0%
BMW Z4	5	0	78	83	2,557	2,640	3.1%
Chevrolet Camaro	263	25	10,881	11,169	72,719	83,888	13.3%
Chevrolet Corvette	89	1	527	617	12,979	13,596	4.5%
Dodge Challenger	109	27	3,022	3,158	39,277	42,435	7.4%
Ford Mustang	385	38	19,295	19,718	62,051	81,769	24.1%
Mercedes-Benz SL-Class	77	0	21	98	4,646	4,744	2.1%
Porsche 911	81	1	41	123	8,016	8,139	1.5%
Scion FR-S	45	2	33	80	33,060	33,140	0.2%
Sport/Specialty Cars Total	1,127	96	34,050	35,273	251,709	286,982	12.3%
HYBRID/ELECTRIC CARS							
Chevrolet Volt	1,024	322	705	2,051	21,046	23,097	8.9%
Ford C-MAX	945	16	1,569	2,530	9,323	11,853	21.3%
Ford Focus Hybrid	37	10	5	52	602	654	8.0%
Ford Fusion Hybrid	2,441	1,258	1,354	5,053	9,697	14,750	34.3%
GEM e2	36	23	2	61	83	144	42.4%
GEM e4	48	25	5	78	204	282	27.7%
GEM eS	124	80	2	206	61	267	77.2%
Honda Civic Hybrid	272	196	8	476	6,659	7,135	6.7%
Honda Insight Hybrid	128	80	457	665	5,234	5,899	11.3%
Hyundai Sonata Hybrid	252	64	430	746	15,897	16,643	4.5%
KIA Optima Hybrid	16	5	896	917	8,609	9,526	9.6%
Lexus CT200 Hybrid	128	3	102	233	16,169	16,402	1.4%
Lincoln MKZ Hybrid	56	5	25	86	5,995	6,081	1.4%
Mitsubishi i-MiEV	67	43	4	114	476	590	19.3%
Nissan LEAF	204	109	105	418	9,380	9,798	4.3%
smartcar fortwo Electric Drive	133	0	1	134	2	136	98.5%
Toyota Camry Hybrid	1,529	322	593	2,444	42,236	44,680	5.5%
Toyota Prius	3,666	766	9,144	13,576	135,404	148,980	9.1%
Toyota Prius C	279	24	171	474	34,120	34,594	1.4%
Toyota Prius Plug-In	136	27	61	224	11,934	12,158	1.8%

SOURCE: R.L. POLK

{ 2012-CY REGISTRATIONS }

MANUFACTURER/MODEL/FLEET SEGMENT

CAR FLEET vs. TOTAL REGISTRATIONS

Manufacturer/Model	FLEET REGISTRATIONS				Retail	Total	% Fleet vs. Total
	Commercial	Government	Rental	Total Fleet			
Toyota Prius V	495	53	448	996	39,083	40,079	2.5%
Hybrid/Electric Cars Total	12,016	3,431	16,087	31,534	372,214	403,748	7.8%
CARS TOTAL	166,120	53,624	1,092,702	1,312,446	5,700,183	7,012,629	18.7%

LIGHT-TRUCK (CLASS 1-2) FLEET vs. TOTAL REGISTRATIONS

Manufacturer/Model	FLEET REGISTRATIONS				Retail	Total	% Fleet vs. Total
	Commercial	Government	Rental	Total Fleet			
PICKUPS							
Chevrolet Colorado	9,944	2,838	4,590	17,372	21,224	38,596	45.0%
Ford Ranger	3,078	186	1,836	5,100	15,662	20,762	24.6%
GMC Canyon	631	175	1,659	2,465	6,465	8,930	27.6%
Honda Ridgeline	98	7	21	126	13,476	13,602	0.9%
Nissan Frontier XE	2,427	70	1,986	4,483	50,566	55,049	8.1%
Toyota Tacoma	4,204	273	1,863	6,340	133,461	139,801	4.5%
Pickups Total	20,382	3,549	11,955	35,886	240,854	276,740	13.0%
LARGE PICKUPS							
Chevrolet Avalanche	439	19	54	512	23,114	23,626	2.2%
Chevrolet Silverado	50,065	9,929	22,839	82,833	339,745	422,578	19.6%
Ford F-Series	93,108	26,310	41,326	160,744	462,853	623,597	25.8%
GMC Savana	797	74	90	961	1,566	2,527	38.0%
GMC Sierra	11,451	2,703	1,438	15,592	141,247	156,839	9.9%
Nissan Titan	503	21	2,385	2,909	18,064	20,973	13.9%
Ram	19,515	4922	18,172	42,609	240,797	283,406	15.0%
Toyota Tundra	2,062	64	1,174	3,300	96,272	99,572	3.3%
Large Pickups Total	177,940	44,042	87,478	309,460	1,323,658	1,633,118	18.9%
HYBRID/ELECTRIC PICKUPS							
Chevrolet Silverado	250	145	3	398	151	549	72.5%
GMC Sierra	376	3	0	379	99	478	79.3%
Hybrid/Electric Pickups Total	626	148	3	777	250	1,027	75.7%
PICKUPS TOTAL	198,948	47,739	99,436	346,123	1,564,762	1,910,885	18.1%
MINIVANS AND MPVs							
Chrysler Town & Country	558	34	38,672	39,264	71,347	110,611	35.5%
Dodge Caravan	18,708	8,107	64,644	91,459	53,425	144,884	63.1%
Honda Odyssey	1,991	133	153	2,277	122,413	124,690	1.8%
KIA Sedona	257	49	3,157	3,463	13,837	17,300	20.0%
Nissan Quest	423	46	3,516	3,985	13,097	17,082	23.3%
Toyota Sienna	5,396	449	10,670	16,515	94,878	111,393	14.8%
Volkswagen Routan	126	15	176	317	6,300	6,617	4.8%
Minivans and MPVs Total	27,459	8,833	120,988	157,280	375,297	532,577	29.5%
VANS							
Chevrolet Express	26,072	6,547	19,896	52,515	20,746	73,261	71.7%
Chevrolet Express (Natural Gas)	1,265	34	3	1,302	15	1,317	98.9%
Ford Econoline	32,043	7,097	40,555	79,695	26,295	105,990	75.2%
Ford Transit Connect Van	13,311	1,198	3,932	18,441	18,059	36,500	50.5%
Freightliner Sprinter	1,185	157	443	1,785	1,983	3,768	47.4%

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{ 2012-CY REGISTRATIONS }

MANUFACTURER/MODEL/FLEET SEGMENT

LIGHT-TRUCK (CLASS 1-2) FLEET vs. TOTAL REGISTRATIONS

Manufacturer/Model	FLEET REGISTRATIONS				Retail	Total	% Fleet vs. Total
	Commercial	Government	Rental	Total Fleet			
GMC Savana	3,823	504	8,498	12,825	4,305	17,130	74.9%
Mercedes-Benz Sprinter	5,849	129	369	6,347	10,135	16,482	38.5%
Nissan NV	1,349	84	1,396	2,829	7,120	9,949	28.4%
Ram Van/Wagon (Ram C/V)	3,019	545	1,590	5,154	2,054	7,208	71.5%
Vans Total	87,916	16,295	76,682	180,893	90,712	271,605	66.6%
HYBRID/ELECTRIC VANS							
Azure Transit Connect	49	17	1	67	14	81	82.7%
Hybrid/Electric Vans Total	49	17	1	67	14	81	82.7%
VANS AND MPVs TOTAL	115,424	25,145	197,671	338,240	466,023	804,263	42.1%
COMPACT SUVs							
Chevrolet Captiva	679	45	35,738	36,462	118	36,580	99.7%
Chevrolet Equinox	11,253	1,393	20,875	33,521	184,431	217,952	15.4%
Chevrolet HHR	76	0	46	122	57	179	68.2%
Dodge Nitro	49	4	20	73	4,006	4,079	1.8%
Ford Escape	22,699	2,275	45,924	70,898	186,808	257,706	27.5%
GMC Terrain	1,524	150	13,860	15,534	80,388	95,922	16.2%
Honda CR-V	903	145	583	1,631	277,503	279,134	0.6%
Hyundai Tucson	71	14	3,496	3,581	44,787	48,368	7.4%
Jeep Compass	583	36	3,611	4,230	35,631	39,861	10.6%
Jeep Liberty	1,825	1,017	17,660	20,502	56,111	76,613	26.8%
Jeep Patriot	2,129	282	9,014	11,425	50,078	61,503	18.6%
Jeep Wrangler	175	46	739	960	51,911	52,871	1.8%
KIA Soul	382	22	9,653	10,057	105,440	115,497	8.7%
KIA Sportage	52	4	3,219	3,275	33,296	36,571	9.0%
Mazda CX-5	66	10	200	276	41,107	41,383	0.7%
Mazda CX-7	45	15	1,016	1,076	10,937	12,013	9.0%
Mitsubishi Outlander	53	9	15	77	7,411	7,488	1.0%
Mitsubishi Outlander Sport	72	29	37	138	17,479	17,617	0.8%
Nissan Cube	206	2	467	675	6,555	7,230	9.3%
Nissan Juke	130	6	599	735	35,283	36,018	2.0%
Nissan Rogue	2,356	63	9,221	11,640	128,051	139,691	8.3%
Nissan Xterra	317	57	877	1,251	15,734	16,985	7.4%
Scion xB	403	10	223	636	18,826	19,462	3.3%
Subaru Forester	1,067	34	4,497	5,598	70,000	75,598	7.4%
Suzuki Grand Vitara	132	0	644	776	3,967	4,743	16.4%
Toyota RAV4	1,217	106	10,801	12,124	158,612	170,736	7.1%
Volkswagen Tiguan	254	47	2,488	2,789	26,910	29,699	9.4%
Compact SUVs Total	48,718	5,821	195,523	250,062	1,651,437	1,901,499	13.2%
MID-SIZE SUVs							
Buick Enclave	412	16	5,732	6,160	49,215	55,375	11.1%
Chevrolet Traverse	2,340	337	15,211	17,888	66,946	84,834	21.1%
Dodge Durango	1,199	538	4,135	5,872	36,559	42,431	13.8%
Dodge Journey	2,750	291	18,105	21,146	57,613	78,759	26.8%
Ford Edge	4,955	175	21,237	26,367	101,137	127,504	20.7%
Ford Explorer	16,422	8,666	20,403	45,491	125,650	171,141	26.6%
Ford Flex	1,485	63	6,420	7,968	18,126	26,094	30.5%
GMC Acadia	945	114	9,454	10,513	67,497	78,010	13.5%
Honda Crosstour	86	7	15	108	20,190	20,298	0.5%
Honda Pilot	402	47	127	576	112,585	113,161	0.5%

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{ 2012-CY REGISTRATIONS }

MANUFACTURER/MODEL/FLEET SEGMENT

LIGHT-TRUCK (CLASS 1-2) FLEET vs. TOTAL REGISTRATIONS

Manufacturer/Model	FLEET REGISTRATIONS				Retail	Total	% Fleet vs. Total
	Commercial	Government	Rental	Total Fleet			
Hyundai Santa Fe	229	9	7,846	8,084	35,896	43,980	18.4%
Hyundai Santa Fe Sport	111	7	2,282	2,400	23,180	25,580	9.4%
Hyundai Veracruz	35	8	23	66	7,750	7,816	0.8%
Jeep Grand Cherokee	3,198	864	9,959	14,021	140,831	154,852	9.1%
Jeep Wrangler	536	80	2,798	3,414	84,407	87,821	3.9%
KIA Sorento	285	36	11,172	11,493	106,751	118,244	9.7%
Mazda CX-9	119	22	844	985	22,807	23,792	4.1%
Nissan Murano	502	15	4,057	4,574	45,977	50,551	9.0%
Nissan Pathfinder	392	88	5,902	6,382	34,293	40,675	15.7%
Toyota 4Runner	555	82	2,511	3,148	44,701	47,849	6.6%
Toyota FJ Cruiser	95	5	269	369	12,833	13,202	2.8%
Toyota Highlander	1,135	116	2,192	3,443	110,785	114,228	3.0%
Toyota Venza	574	24	4,597	5,195	37,029	42,224	12.3%
Volkswagen Touareg	104	12	799	915	8,540	9,455	9.7%
Mid-Size SUVs Total	38,866	11,622	156,090	206,578	1,371,298	1,577,876	13.1%
LARGE SUVs							
Chevrolet Suburban	2,425	1,388	16,942	20,755	27,508	48,263	43.0%
Chevrolet Tahoe	11,633	10,141	10,836	32,610	44,054	76,664	42.5%
Ford Expedition	3,093	1,866	7,177	12,136	27,187	39,323	30.9%
GMC Yukon	291	44	4,048	4,383	9,195	13,578	32.3%
GMC Yukon Denali	296	5	198	499	12,485	12,984	3.8%
GMC Yukon Denali XL	293	9	101	403	10,895	11,298	3.6%
GMC Yukon XL	194	51	5,586	5,831	5,725	11,556	50.5%
Nissan Armada	213	65	2,190	2,468	14,732	17,200	14.3%
Toyota Land Cruiser	172	5	46	223	2,279	2,502	8.9%
Toyota Sequoia	236	10	1,825	2,071	10,716	12,787	16.2%
Large SUVs Total	18,846	13,584	48,949	81,379	164,776	246,155	33.1%
LUXURY SUVs							
Acura MDX	342	15	103	460	48,460	48,920	0.9%
Acura RDX	150	9	67	226	27,669	27,895	0.8%
Audi A4 Allroad	24	1	284	309	2,616	2,925	10.6%
Audi Q5	277	47	1,137	1,461	26,315	27,776	5.3%
Audi Q7	185	11	480	676	9,841	10,517	6.4%
BMW X3	322	62	891	1,275	30,120	31,395	4.1%
BMW X5	943	29	1,137	2,109	40,024	42,133	5.0%
BMW X6	185	5	37	227	5,991	6,218	3.7%
Cadillac Escalade	263	5	757	1,025	10,441	11,466	8.9%
Cadillac Escalade ESV	342	10	199	551	7,301	7,852	7.0%
Cadillac Escalade EXT	48	0	11	59	1,769	1,828	3.2%
Cadillac SRX	347	5	3,215	3,567	53,504	57,071	6.3%
Infiniti FX35	45	2	730	777	6,006	6,783	11.5%
Infiniti FX37	20	0	1,080	1,100	1,714	2,814	39.1%
Infiniti JX35	129	3	595	727	19,968	20,695	3.5%
Infiniti QX56	223	7	1,026	1,256	13,187	14,443	8.7%
Land Rover Evoque	105	7	64	176	7,983	8,159	2.2%
Land Rover LR2	224	0	196	420	2,127	2,547	16.5%
Land Rover LR4	109	1	31	141	6,995	7,136	2.0%
Land Rover Range Rover	189	5	65	259	7,482	7,741	3.3%
Land Rover Range Rover Sport	200	8	63	271	16,136	16,407	1.7%
Lexus GX	140	0	31	171	10,523	10,694	1.6%

SOURCE: R.L. POLK

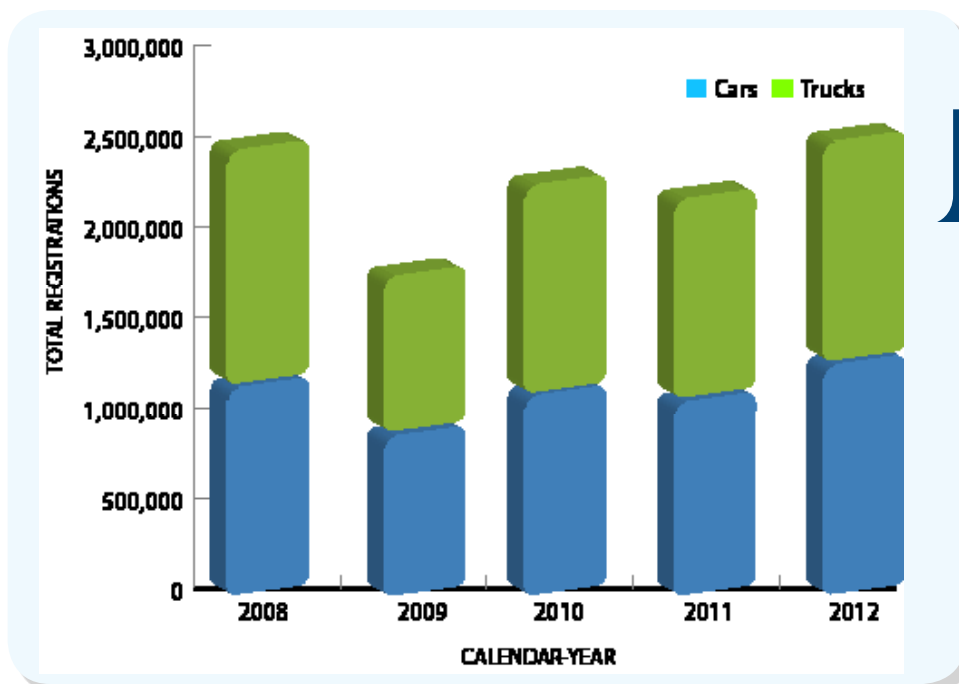
{ 2012-CY REGISTRATIONS }

MANUFACTURER/MODEL/FLEET SEGMENT

LIGHT-TRUCK (CLASS 1-2) FLEET vs. TOTAL REGISTRATIONS

Manufacturer/Model	FLEET REGISTRATIONS				Retail	Total	% Fleet vs. Total
	Commercial	Government	Rental	Total Fleet			
Lexus LX	242	10	69	321	4,134	4,455	7.2%
Lexus RX	785	30	424	1,239	76,740	77,979	1.6%
Lincoln MKT	569	2	779	1,350	4,451	5,801	23.3%
Lincoln MKX	290	5	1,445	1,740	22,804	24,544	7.1%
Lincoln Navigator	283	0	1,058	1,341	6,668	8,009	16.7%
Mercedes-Benz G-Class	38	2	16	56	1,209	1,265	4.4%
Mercedes-Benz GL-Class	445	25	788	1,258	24,214	25,472	4.9%
Mercedes-Benz GLK	408	6	1,426	1,840	24,710	26,550	6.9%
Mercedes-Benz M-Class	554	61	161	776	36,772	37,548	2.1%
Mercedes-Benz R-Class	113	2	8	123	1,313	1,436	8.6%
Porsche Cayenne	280	7	144	431	12,741	13,172	3.3%
Volvo XC60	188	16	2,389	2,593	15,998	18,591	13.9%
Volvo XC70	66	4	46	116	5,192	5,308	2.2%
Volvo XC90	175	16	358	549	8,754	9,303	5.9%
Luxury SUVs Total	9,248	418	21,310	30,976	601,872	632,848	4.9%
HYBRID/ELECTRIC SUVs							
Cadillac Escalade Hybrid	34	0	37	71	590	661	10.7%
Chevrolet Tahoe Hybrid	98	53	10	161	363	524	30.7%
Ford Escape Hybrid	709	143	70	922	733	1,655	55.7%
Lexus RX Hybrid	161	11	57	229	11,100	11,329	2.0%
Porsche Cayenne Hybrid	30	1	22	53	969	1,022	5.2%
Toyota Highlander Hybrid	290	148	159	597	5,270	5,867	10.2%
Hybrid/Electric SUVs Total	1,322	356	355	2,033	19,025	21,058	9.7%
SUVs TOTAL	117,000	31,801	422,227	571,028	3,808,408	4,379,436	13.0%
CARS TOTAL	166,120	53,624	1,092,702	1,312,446	5,700,183	7,012,629	18.7%
LIGHT TRUCKS TOTAL	431,372	104,685	719,334	1,255,391	5,839,193	7,094,584	17.7%
CARS/LIGHT TRUCKS TOTAL	597,492	158,309	1,812,036	2,567,837	11,539,376	14,107,213	18.2%

SOURCE: R.L. POLK



Total Car & Truck Registrations 2008-2012

Overall, after a dip in 2008 due to the economic downturn and the subsequent OEM bankruptcies in 2009, car and truck registrations have been mostly increasing. The total number of registrations in 2012 is at the highest point it's been in five years.

SOURCE: R.L. POLK