

TOP 100 TRUCK FLEETS

Rank	Overall Rank	Company	City	State	Contact	Owned	Leased/Managed	Class 1-2 Trucks	Class 3-6 Trucks	Vans	SUVs	Total Trucks/Vans/SUVs
1	1	United Parcel Service (UPS)	Atlanta	GA	Mike Hance	100%	–	44,615	66,165	1,853	0	72,633
2	2	AT&T	St. Louis	MO	Jerome Webber	100%	–	23,908	13,822	22,214	3,081	63,025
3	3	Verizon	Irving	TX	Jay Olshefski	–	–	20,224	23,035	15,509	0	58,768
4	4	Federal Express	Memphis	TN	Dennis Beal	100%	ARI	377	24,388	11,932	0	36,697
5	5	Comcast Corp.	Philadelphia	PA	Bud Reuter	100%	–	4,500	7,000	24,000	500	36,000
6	6	PepsiCo, Inc.	Purchase	NY	Pete Silva	95%	Donlen 70%; GE Fleet 30%	16,810	6,245	79	911	24,045
7	7	Qwest Communications	Glendale	AZ	Robin Knuckey	90%	Bank of America 5%; GE Fleet 5%	10,000	2,500	6,500	50	19,050
8	9	DHL Worldwide Express	Plantation	FL	Jim Bigalow	93%	GE Fleet 7%	13,873	4,713	0	0	18,586
9	10	ServiceMaster	Memphis	TN	Mary Kay Runyan	32%	Wheels 35%; PHH 30%; GE Fleet 3%	10,496	4,346	40	316	15,198
10	12	Tyco International	Princeton	NJ	George Ellis	0%	GE Fleet 50%; Wheels 50%	3,932	6,819	2,250	304	13,305
11	15	Oldcastle Materials Group	Atlanta	GA	Ron Piccolo	85%	PHH; GE Fleet; Donlen	8,375	3,017	318	507	12,217
12	16	Cox Enterprises	Atlanta	GA	Mark Leuenberger	0%	ARI; GE Fleet; Wheels	4,285	1,592	4,502	1,399	11,778
13	17	Sears Holding Corp.	Hoffman Estates	IL	Vince Sommer	–	–	0	0	11,200	468	11,668
14	18	Quanta Services	Houston	TX	Butch Christian	15%	–	1,800	8,300	500	300	10,900
15	13	Siemens Shared Services, LLC	Iselin	NJ	Jim McCarthy	0%	Wheels 88%; ARI 12%	4,615	580	2,170	2,031	9,396
16	28	Charter Communications	Greenwood Village	CO	Doug Schneider	100%	–	3,717	1,817	2,647	288	8,469
17	25	Advance Auto Parts	Roanoke	VA	Carol Davies	0%	ARI 88%; GE Fleet 12%	5,848	14	122	2,361	8,345
18	26	Interstate Brands Corp.	Kansas City	MO	Steve Long	75%	ARI; LeasePlan	7,600	238	400	0	8,238
19	29	Asplundh Tree Experts	Willow Grove	PA	John Talbot	–	–	4,000	4,000	90	0	8,090
20	34	Mastec, Inc.	Fort Myers	FL	–	90%	ARI; Ford Motor Credit; GE Fleet; Sutton Leasing	4,300	2,336	1,000	100	7,736
21	30	American Electric Power	Columbus	OH	Joseph Manello	–	–	3,993	2,419	989	290	7,691
22	19	United Technologies Corp. (UTC)	Hartford	CT	Patrick McGrath	5%	PHH 95%	2,425	765	3,276	760	7,226
23	24	Aramark Services, Inc.	Philadelphia	PA	Kevin Fisher	30%	GE Fleet 40%; PHH 20%	2,887	2,220	1,031	1,065	7,203
24	35	Rollins, Inc.	Atlanta	GA	Paul Youngpeter	9%	SunTrust 79%; Donlen 13%	6,670	70	0	60	6,800
25	41	Embarq	Overland Park	KS	Kim Povirk	15%	GE Fleet 85%	0	0	6,724	0	6,724
26	44	Crop Protection Services (CPS)	Greeley	CO	Christine Chmiel	12%	88%	4,741	1,884	12	15	6,652
27	46	DirecTV Home Services	Englewood	CO	Brandon Morris	1%	ARI 69%; Enterprise 22%; Donlen 4%; GE 2%; Emkay 2%	600	0	5,825	75	6,500
28	11	Coca-Cola Enterprises	Atlanta	GA	Steve Saltzgiver	100%	–	0	6,200	0	0	6,200
28	49	Emcor	Fort Wayne	IN	Dan Davis	10%	Donlen 90%	2,500	200	3,450	50	6,200
30	50	Union Pacific Railroad	Omaha	NE	Greg Lanning	3%	GE Fleet 95%; ARI 2%	3,748	1,112	224	1,090	6,174
31	45	Johnson Controls, Inc.	Plymouth	MI	Christy Coyte	0%	LeasePlan 90%; PHH 10%	1,502	98	4,521	43	6,164
32	36	Ecolab, Inc.	St. Paul	MN	Gayle Pratt	–	–	2,348	1	2,763	1,003	6,115
33	22	Chevron	San Ramon	CA	–	80%	ARI; GE Fleet	5,000	0	500	500	6,000
34	54	VPSI, Inc.	Troy	MI	Steve Pederson	88%	–	0	0	5,965	25	5,990
	21	Genuine Parts Company	Atlanta	GA	Chris Lang	50%	ARI; Donlen; Mike Albert; SunTrust	5,789	150	0	0	5,939
36	58	United Rentals	Charlotte	NC	Cathy Crewson	50%	ARI 28%; Idealease 1%; PHH 1%; Penske <1%; Ryder <1%	3,092	2,489	176	83	5,840
37	51	Southern California Gas Co.	Redlands	CA	Robert Quiroz	–	–	2,000	3,500	300	0	5,800
38	39	Burlington Northern Santa Fe	Ft. Worth	TX	Todd Nicholson	42%	ARI 44%; Danella 5%; GE Fleet 9%	3,209	824	302	1,378	5,713
39	59	Schwan's Home Service, Inc.	Marshall	MN	Roger Porter	–	–	0	5,700	0	0	5,700
40	53	Safelite Autoglass	Columbus	OH	Erin Gilchrist	2%	–	237	0	5,348	0	5,585
41	27	Hewlett-Packard Co.	Anaheim	CA	Jeffrey Hurrell	100%	GE Fleet	18	0	3,778	1,628	5,424
42	67	Waste Management	Houston	TX	John Lemmons	0%	–	3,476	1,677	57	97	5,307
43	43	Abbott	Waukegan	IL	Diane Lopez	0%	PHH 100%	72	0	2,356	2,819	5,247
44	46	Haliburton	Houston	TX	Tom Majors	0%	GE Fleet 100%	5,200	0	0	0	5,200
45	52	AutoZone Parts, Inc.	Memphis	TN	Dennis Brooks	0%	LeasePlan 100%	5,100	0	50	50	5,200
46	60	Ferguson Enterprises, Inc.	Newport News	VA	–	60%	Wheels 40%	2,227	2,171	199	365	4,962
47	78	AmeriGas	King of Prussia	PA	Jay Massey	34%	PHH 64%; Donlen 2%	135	4,644	30	0	4,809
48	80	Weatherford International	Houston	TX	Rick Marquette	100%	–	4,365	125	35	125	4,650
49	64	Conoco Phillips	Bartlesville	OK	Jack Scott	0%	ARI 65%; PHH 25%; Other 10%	3,650	530	80	290	4,550
50	82	CSX Transportation	Jacksonville	FL	David White	100%	–	2,880	691	200	767	4,538

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51	82	Kiewit Corporation	Omaha	NE	Keith Greene	100%	–	3,566	603	173	106	4,448
52	70	Lockheed Martin Aeronautics	Ft. Worth	TX	Paxton Hegwood	85%	Wheels 15%	1,821	709	1,791	102	4,423
53	72	GlaxoSmithKline	Research Triangle Park	NC	Shirley Collins	3%	ARI; Wheels	39	23	66	4,150	4,278
54	46	Compass Group North America	Charlotte	NC	David Fowler	24%	ARI 69%; Misc. 5%; GE Fleet 2%	363	2,202	1,620	30	4,215
55	66	Baker Hughes Inc.	Houston	TX	Brenda Davis	0%	Donlen 96%; GE Fleet 3%; PHH 1%	3,553	443	25	26	4,047
56	85	United States Infrastructure Corp.	Carmel	IN	Phil Samuelson	0%	GE Fleet 80%; Donlen 20%	4,000	0	45	0	4,045
57	90	American Water	Mt. Laurel	NJ	Robert Allen	–	–	2,700	800	450	80	4,030
58	93	Norfolk Southern Railway Co.	Roanoke	VA	Mel Sprouse	3%	Danella Leasing Co. 97%	2,452	317	67	1,180	4,016
59	95	Cintas Corp.	Cincinnati	OH	Bob Jordan	–	–	3,000	1,000	0	0	4,000
59	63	Xerox Corp.	Webster	NY	Paula Morisey	0%	GE Fleet 100%	0	0	3,500	500	4,000
61	61	Sherwin-Williams Co.	Cleveland	OH	Mike Novicki	0%	LeasePlan 88%; Other 12%	1,402	490	1,942	25	3,859
62	92	Cablevision	Bethpage	NY	Frank Felicetta	100%	–	413	424	2,748	257	3,842
63	91	NiSource, Inc.	Columbus	OH	Todd Bartlett	93%	PHH 80%; ARI 18%; GE Fleet 1%	2,187	533	878	231	3,829
64	95	LaFarge N.A., Inc.	Herndon	VA	Ted Zerafa	0%	ARI 100%	600	3,100	0	0	3,700
65	101	Duke Energy Corp.	Denver	CO	Mike Allison	5%	ARI; PHH	2,290	762	393	130	3,575
66	105	Comfort Systems USA, Inc.	Fort Wayne	IN	Dan Davis	20%	Donlen; Ford Credit; GE Fleet	1,300	200	2,060	10	3,570
67	102	CenterPoint Energy	Houston	TX	Edward Sparks	–	–	2,694	120	526	229	3,569
68	109	American Residential Services	Memphis	TN	Michael Baessler	29%	LeasePlan 1%; PHH 40%; Wheels 30%	2,278	1,263	2	0	3,543
69	94	E.I. DuPont De Nemours & Co.	Wilmington	DE	Barbara Banks	18%	PHH 82%	2,480	205	378	401	3,464
70	14	State Farm Mutual Auto Insurance Co.	Bloomington	IL	Dick Malcom	94%	Chrysler Financial 4%; Toyota Financial 2%	126	38	3,216	38	3,418
71	113	Atmos Energy Corp.	Dallas	TX	Mark Payne	–	–	1,200	1,800	100	300	3,400
72	108	Xcel Energy	Denver	CO	Mark Hennesy	–	–	2,165	725	275	209	3,374
73	83	Diebold, Inc.	North Canton	OH	Linda Taylor	0%	PHH 100%	1,200	0	2,100	0	3,300
74	77	Service Corp. International	Houston	TX	Lee Jezek	10%	Wheels 90%	1,057	0	2,031	197	3,285
75	115	IKQ Corp.	Urbandale	IA	Mike Lahr	20%	GE Fleet 30%; PHH 70%	250	2,950	25	25	3,250
76	120	RSC Equipment Rental	Scottsdale	AZ	Steve Jones	29%	PHH 71%	2,067	1,038	40	48	3,193
77	57	GE Healthcare	Milwaukee	WI	Sheryl Grossman	0%	GE Fleet 100%	10	0	3,123	30	3,163
78	71	Best Buy	Richfield	MIN	Jason Pucely	1%	Wheels 84%; GE 9%; Koch 7%	2,977	155	0	18	3,150
79	127	Thyssenkrupp Elevator	Tamarac	FL	Tom Armstrong	1%	Various 99%	1,100	345	1,600	40	3,085
80	121	Georgia Power	Forest Park	GA	Tony Saxon	–	–	1,524	1,158	356	15	3,053
81	105	American Red Cross	Washington	DC	Joe Micari	0%	ARI; Ryder	200	300	2,500	0	3,000
81	117	DTE Energy	Detroit	MI	William Pettit	–	–	1,000	1,000	1,000	0	3,000
83	110	Progressive Insurance Co.	Mayfield Heights	OH	Kathy Schulz	2%	ARI 98%	9	4	2,977	0	2,990
84	126	Monsanto Co.	St. Louis	MO	Peg Nicholson	2%	PHH 80%; Mike Albert 10%; Merchants 5%; GE 3%; Union 2%	2,426	134	178	245	2,983
85	125	APAC, Inc.	Atlanta	GA	Mike Coffey	100%	-	1,500	900	100	300	2,800
86	103	Illinois Tool Works, Inc. (ITW)	Glenview	IL	Keith Sclan	0%	Donlen 100%	750	166	1,642	216	2,774
87	129	loomis, Fargo & Co	Dallas	TX	Eric Rickard	98%	GE Fleet 2%	110	1,790	850	2	2,752
88	144	HD Supply	Orlando	FL	Gene Kendall	8%	Wheels 43%; ARI 22%; Penske 13%; Idealease 4%; Ryder 4%	1,304	1,238	83	66	2,691
89	143	Consumers Energy	Jackson	MI	Lauren Oien	0%	–	1,144	922	578	29	2,673
90	153	BMHC	Boise	ID	Brian Gable	60%	–	1,800	700	100	50	2,650
91	149	Oncor Electric Delivery	Fort Worth	TX	Gerald Owens	35%	RBS 95%; GE Fleet 5%	1,193	1,251	148	35	2,627
92	148	NCR Corp.	Dayton	OH	Steve Walker	0%	Wheels 100%	0	0	2,558	3	2,561
93	145	Lehigh Hanson, Inc.	Irving	TX	Jim Renfro	0%	GE Fleet 95%; Jim Pattison Leasing 5%	2,000	150	0	400	2,550
94	154	The Scotts Company	Marysville	OH	Barbara Delph	0%	Various 95%	636	770	678	375	2,459
95	123	ABM Industries, Inc.	Los Angeles	CA	Megan Hall	0%	PHH 100%	1,343	28	1,021	51	2,443
96	164	Apria Healthcare, Inc.	Lake Forest	CA	Don Scare	0%	Donlen 15%; GE Fleet 80%; PHH 5%	450	1,500	450	0	2,400
97	33	Johnson & Johnson Services, Inc.	New Brunswick	NJ	Louise Davis-Lopez	73%	GE Fleet 27%	0	0	2,333	0	2,333
97	162	Agrium	Collinsville	IL	Rod Claridge	0%	Donlen; Wheels	1,500	787	15	0	2,302
99	132	Novo Nordisk, Inc.	Princeton	NJ	Donna Bibbo	0%	Wheels 100%	0	0	228	1,990	2,218
100	128	Weyerhaeuser	Federal Way	WA	Sue Seabaugh	48%	ARI 47%; PHH 5%	1,620	50	228	310	2,208