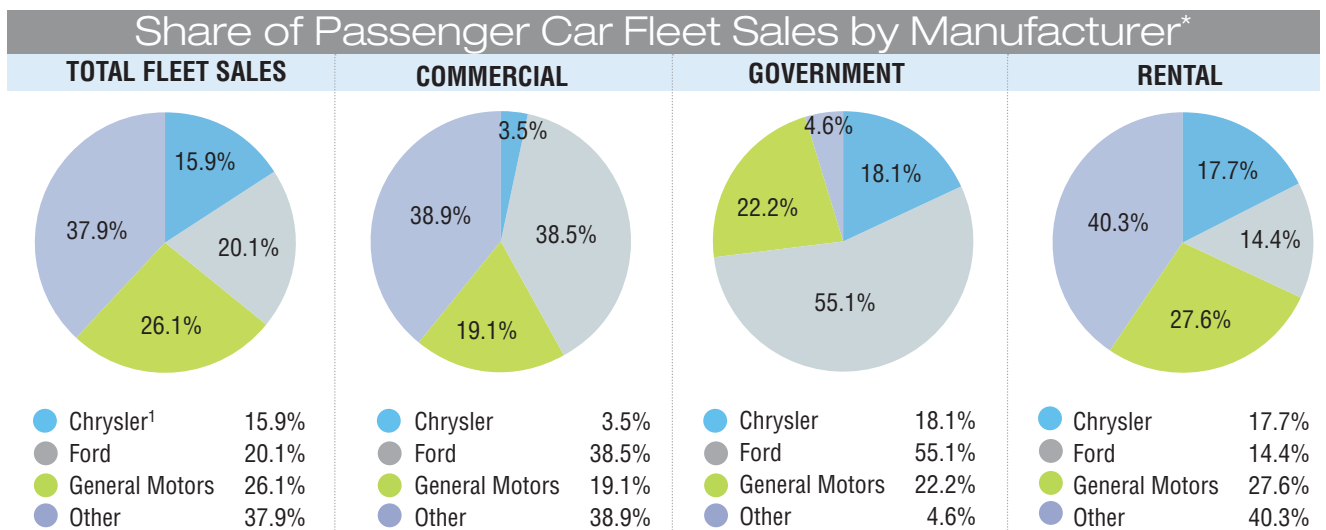


Manufacturer/Fleet Segment

Manufacturer/ Division	FLEET REGISTRATIONS				Retail	Total	% Fleet vs. Total*
	Commercial	Government	Rental	Total Fleet			
Acura	648	6	42	696	60,513	61,209	1.1%
Alfa Romeo	0	0	0	0	1	1	0.0%
Aston Martin	16	1	5	22	697	719	3.1%
Audi	2,655	27	341	3,023	63,210	66,233	4.6%
Bentley	59	1	2	62	1,125	1,187	5.2%
BMW	3,067	55	630	3,752	145,708	149,460	2.5%
Bugatti	0	0	0	0	1	1	0.0%
Buick	2,139	363	12,308	14,810	75,951	90,761	16.3%
Cadillac	1,749	19	16,510	18,278	47,094	65,372	28.0%
Chevrolet	26,296	15,819	226,135	268,250	360,690	628,940	42.7%
Chrysler	2,393	90	54,555	57,038	24,987	82,025	69.5%
Dodge	3,093	13,648	117,334	134,075	75,797	209,872	63.9%
Ferrari	35	0	5	40	1,367	1,407	2.8%
Ford	58,090	42,166	97,870	198,126	355,518	553,644	35.8%
GEM	144	186	6	336	1,071	1,407	23.9%
Honda	4,960	478	16,057	21,495	603,549	625,044	3.4%
Hyundai	2,154	111	76,572	78,837	282,944	361,781	21.8%
Infiniti	1,774	4	1,825	3,603	63,089	66,692	5.4%
Jaguar	278	2	396	676	10,392	11,068	6.1%
KIA	444	19	35,068	35,531	91,869	127,400	27.9%
Lamborghini	16	1	0	17	263	280	6.1%
Lexus	1,963	39	314	2,316	106,606	108,922	2.1%
Lincoln	1,951	41	11,779	13,771	33,544	47,315	29.1%
Lotus	4	0	0	4	198	202	2.0%
Maserati	35	1	1	37	1,585	1,622	2.3%
Maybach	7	1	0	8	40	48	16.7%
Mazda	1,546	150	15,407	17,103	128,360	145,463	11.8%
Mercedes-Benz	3,126	70	4,530	7,726	127,921	135,647	5.7%
Mercury	1,624	80	29,470	31,174	27,319	58,493	53.3%
Mini	327	14	256	597	41,600	42,197	1.4%
Mitsubishi	74	24	8,474	8,572	28,091	36,663	23.4%
Nissan	7,963	291	84,216	92,470	373,530	466,000	19.8%
Pontiac	347	860	12,771	13,978	14,264	28,242	49.5%
Porsche	370	3	27	400	13,728	14,128	2.8%
Rolls-Royce	51	2	1	54	535	589	9.2%
Saab	101	3	0	104	4,215	4,319	2.4%
Saturn	60	14	16	90	7,816	7,906	1.1%
Scion	69	3	23	95	22,722	22,817	0.4%
smartcar	119	58	686	863	5,697	6,560	13.2%
Subaru	4,850	64	10,074	14,988	147,965	162,953	9.2%
Suzuki	127	8	940	1,075	12,240	13,315	8.1%
Tesla	8	0	0	8	259	267	3.0%
Toyota	20,671	1,982	118,427	141,080	684,067	825,147	17.1%
Volkswagen	2,355	86	12,937	15,378	184,338	199,716	7.7%
Volvo	2,409	18	2,800	5,227	26,530	31,757	16.5%
Cars Total	160,167	76,808	968,810	1,205,785	4,259,006	5,464,791	22.1%



* Numbers rounded to the nearest tenth.

¹ Includes GEM

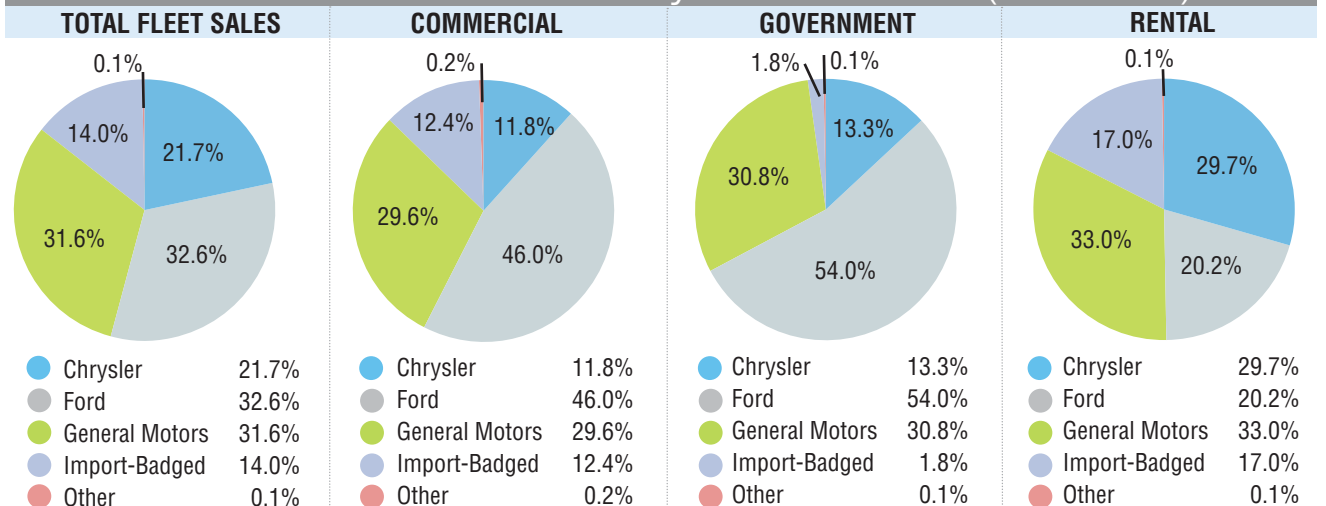
SOURCE: R.L. POLK

Manufacturer/Fleet Segment

Light Truck (Class 1-2) Fleet vs. Total Registrations

Manufacturer/ Division	FLEET REGISTRATIONS				Retail	Total	% Fleet vs. Total*
	Commercial	Government	Rental	Total Fleet			
Acura	830	17	8	855	55,770	56,625	1.5%
Audi	1,440	26	25	1,491	25,440	26,931	5.5%
BMW	1,420	35	42	1,497	41,611	43,108	3.5%
Buick	892	13	6,467	7,372	43,295	50,667	14.5%
Cadillac	1,953	17	8,064	10,034	63,770	73,804	13.6%
Chevrolet	88,709	31,135	147,080	266,924	608,887	875,811	30.5%
Chrysler	2,178	93	50,531	52,802	65,465	118,267	44.6%
Dodge	33,343	13,252	72,334	118,929	238,189	357,118	33.3%
Ford	164,372	59,228	112,702	336,302	727,405	1,063,707	31.6%
Freightliner	776	137	379	1,292	1,126	2,418	53.4%
GMC	17,164	2,660	23,199	43,023	259,844	302,867	14.2%
Honda	4,973	327	252	5,552	413,798	419,350	1.3%
Hummer	122	2	856	980	3,319	4,299	22.8%
Hyundai	775	35	12,131	12,941	111,033	123,974	10.4%
Infiniti	472	3	1,817	2,292	25,181	27,473	8.3%
International	4	0	0	4	0	4	100.0%
Isuzu	1	0	0	1	20	21	4.8%
Jeep	7,853	1,246	49,383	58,482	193,298	251,780	23.2%
KIA	1,605	56	41,320	42,981	155,473	198,454	21.7%
Land Rover	1,119	10	167	1,296	25,326	26,622	4.9%
Lexus	2,534	58	193	2,785	100,904	103,689	2.7%
Lincoln	1,101	12	2,517	3,630	30,417	34,047	10.7%
Mazda	732	90	5,523	6,345	66,706	73,051	8.7%
Mercedes-Benz	2,574	62	1,208	3,844	65,714	69,558	5.5%
Mercury	3,662	44	2,000	5,706	29,038	34,744	16.4%
Mitsubishi	75	15	1,354	1,444	13,573	15,017	9.6%
Nissan	3,418	225	12,682	16,325	266,757	283,082	5.8%
Pontiac	4	1	0	5	618	623	0.8%
Porsche	335	8	15	358	5,255	5,613	6.4%
Saab	0	0	0	0	263	263	0.0%
Saturn	43	5	6,523	6,571	5,014	11,585	56.7%
Scion	636	17	77	730	19,394	20,124	3.6%
Subaru	2,474	38	4,733	7,245	74,687	81,932	8.8%
Suzuki	93	2	282	377	8,317	8,694	4.3%
Toyota	19,394	918	16,777	37,089	610,758	647,847	5.7%
Volkswagen	472	54	349	875	33,470	34,345	2.5%
Volvo	454	31	103	588	21,822	22,410	2.6%
Trucks Total	368,002	109,872	581,093	1,058,967	4,410,957	5,469,924	19.4%

Share of Truck Fleet Sales by Manufacturer (Class 1-2)*



*Other includes Freightliner, International. *Numbers rounded to the nearest tenth.

SOURCE: R.L. POLK